

### 3ality Digital

55 E. Orange Grove  
Burbank, CA 91502

**Phone: (510) 512-6600**

Toll Free: (818) 333-3001

E-mail: christopher.philipp@3alitydigital.com

Contact: Christopher Philipp, Education Projects  
R&D

**Web site: [www.3alitydigital.com](http://www.3alitydigital.com)**

### A thru Z Consulting and Distributing, Inc.

8620 E. Old Vail Road, Suite 100  
Tucson, AZ 85747

**Phone: (520) 434-8281**

Fax: (520) 434-0151

E-mail: info@athruz.net

Contact: Cam Stoddard, Vice President

**Web site: [www.athruzconsulting.com](http://www.athruzconsulting.com)**

**Company Description:** Offers full turnkey service from consulting, design, architectural, and engineering services to fabrication and installation services of custom wire mesh exhibit structures and caging. Expertise includes hi-tension/soft-shell zoological enclosures, holding facilities, transfer units, door systems, and pre-fabricated caging units.

#### Staff:

**President:** Sean Stoddard

**Vice President:** Camm L. Stoddard

### Academy Studios

70 Galli Drive  
Novato, CA 94949-5706

**Phone: (415) 883-8842**

Fax: (415) 883-1031

E-mail: info@academystudios.com

Contact: AJ Miller, Facility Manager/Operations

**Web site: [www.academystudios.com](http://www.academystudios.com)**

**Company Description:** Academy Studios is an exhibit design and fabrication firm comprised of skilled professionals and artists who are well-versed on all aspects of exhibition master planning, design and fabrication. President Dean Weldon has over 25 years of experience working with natural history museums and aquariums. Other staff includes designers, graphic designers, architects, material specialists, educators, biological model makers, and artists from the special-effect industry, theater and fine arts.

#### Staff:

**President and CEO:** Dean Weldon

**Facility Manager/Operations:** AJ Miller

**Sales & Marketing Assistant:** Sarah Bruce

### accesso

300 Colonial Center Parkway Suite 150  
Lake Mary, FL 32746

**Phone: (321) 445-2157**

Fax: (407) 641-9164

E-mail: tchristensen@accesso.com

Contact: TJ Christensen, Director of Business  
Development

**Web site: [www.accesso.com](http://www.accesso.com)**

**Company Description:** accesso technology has powered ticketing and eCommerce to major theme parks and attractions since 2002. accesso prides itself on providing cutting edge solutions and being highly responsive to our customers' specific needs.

Internet sales are provided through a unique, seamlessly integrated website solution that is proven to be one of the best and most reliable in the industry.

Beyond our flagship eCommerce technology, accesso provides a comprehensive venue ticketing platform including front gate sales, self-service kiosks, group sales and season pass processing. Our services are all provided as a fully hosted solution with 24X7X365 rapid response client support.

#### Staff:

**CEO:** Steve Brown

**VP Application Development:** Eric Petrusic

**Director Business Development:** Janel Pisorchik

**Account Services Director:** Karyn Aly

### Advanced Weapons Technology

48290 Vista Calico - Suite B  
La Quinta, CA 92253

**Phone: (760) 777-7229**

Fax: (760) 777-9930

E-mail: advancedweapons@msn.com

Contact: Dr. Daniel Sherman, President

**Web site: [www.lawnenforcementmall.com](http://www.lawnenforcementmall.com)**

**Company Description:** Advanced Weapons Technology is the world's leading manufacturer of non-lethal, humane net gun capture equipment. Its Talon animal capture system allows technicians to quickly contain a wide variety of animals safely and without harm. Powered by compressed air the net gun shoots a 16 square foot net and 22 feet per second encasing the animal in a super strong nylon/kevlar net that can be easily removed and repackaged for future use. Weighing only 2.5 pounds and measuring only 14 inches, the Talon Animal Capture system is the fastest and most economical means of containing small primates, dogs, cats, and birds and a wide variety of other wildlife.

#### Staff:

**President:** Dr. Daniel Sherman

### Adventure Boutique, Inc.

28248 N. Tatum Boulevard B1-450  
Cave Creek, AZ 85331

**Phone: (480) 515-1303**

Fax: (480) 515-1301

Toll Free: (877) 515-1303

E-mail: joyceb@inbox.com

Contact: Joyce Basel

**Web site: [www.adventureboutique.com](http://www.adventureboutique.com)**

**Company Description:** Custom designed tours and safaris worldwide. Specialists in Africa for over 30 years.

#### Staff:

**President:** Kelly Bair

**Director Conservation Programs:** Joyce Basel

**Airline Specialist:** Maria Fauceglia

### Adventure Planet

5 Industrial Road  
Cumberland, RI 02864

**Phone: (401) 335-3302**

Fax: (401) 335-3304

Toll Free: (800) 435-3456

E-mail: rpereira@rinovelty.com

Contact: Raul Pereira

**Web site: [www.advenplanet.com](http://www.advenplanet.com)**

**Company Description:** Adventure Planet is a leader in educational merchandise that enhances a child's desire to learn and increase his or her global awareness. Our products will stimulate a child's imagination and creativity, while maintaining the highest quality and product safety standards found in the industry today.

#### Staff:

**Sales Manager:** Dan Highcove

**Sales:** John Fitzsimmons

**Sales:** Raul Pereira

**Sales:** Chris Molax

**Sales:** Neil Sormanti

**Sales:** Jeff Shaughnessy

## AldrichPears Associates

400-1455 W. Georgia Street  
Vancouver, British Columbia, CANADA V6G 2T3

**Phone: (604) 669-7044**

Fax: (604) 669-7644

Toll Free:

E-mail: [paldrich@aldrichpears.com](mailto:paldrich@aldrichpears.com)

Contact: Phil Aldrich, Principal

**Web site: [www.aldrichpears.com](http://www.aldrichpears.com)**

**Company Description:** AldrichPears Associates (APA) is an internationally recognized and award-winning interpretive planning and design firm that specializes in creating exhibits and visitor experiences for museums, interpretive centers, science centers, zoos, aquaria and other themed attractions. We are a talented and experienced team of interpretive planners, exhibit developers, exhibit designers, graphic designers, interpretive writers and project managers. We serve an international clientele and have extensive experience on projects across North America and around the globe.

### Staff:

**Principal:** Phil Aldrich

**Principal:** Ron Pears

**Principal:** Isaac Marshall

**Associate:** Victor Chorobik

**Associate:** Eric Leyland

## Alvine and Associates, Inc.

1102 Douglas On The Mall  
Omaha, NE 68102-1884

**Phone: (402) 346-7007**

Fax: (402) 346-9576

E-mail: [alvine@alvine.com](mailto:alvine@alvine.com)

Contact: Steve Alvine, CEO

**Web site: [www.alvineaquatics.com](http://www.alvineaquatics.com)**

**Company Description:** Alvine Aquatics designs innovative and cost-effective life support, mechanical, electrical, plumbing and technology systems engineering designs for the health, safety and comfort of fish, marine mammals and all animal species. The Alvine Aquatics engineering team has designed water treatment, life support, mechanical, electrical, and technology systems for nearly 4 million gallons of water displays and well over 800,000 square feet of exhibit space for zoos and aquariums nationwide.

### Staff:

**CEO:** Steve Alvine, P.E.

**Marketing Coordinator:** Kristin Camp

## amaZulu, Inc.

1239 Commons Court  
Clermont, FL 34711

**Phone: (352) 243-5309**

Fax: (352) 243-5361

Toll Free: (866) 900-9858

E-mail: [claire@amazuluinc.com](mailto:claire@amazuluinc.com)

Contact: Claire Evans

**Web site: [www.amazuluinc.com](http://www.amazuluinc.com)**

**Company Description:** amaZulu Inc. is more than just a supplier of eco-friendly architectural materials – bamboo, thatching, rustic fencing, grass umbrellas, etc. We deliver paradise from our innovative installations to supply of natural and synthetic materials used to create exotic attractions at zoos, theme parks, aquariums, spas, restaurants, resorts and private homes.

### Staff:

**President:** Claire Evans

**Sales Manager:** Anwar Latib

**Warehouse Manager:** Joel Robbins

**Office Manager:** Tammy Brunken

## American Sealants, Inc.

393 Indian Road, Unit A  
Grand Junction, CO 81501

**Phone: (970) 523-6001**

Fax: (970) 523-6002

E-mail: [americansealants@msn.com](mailto:americansealants@msn.com)

Contact: Jerry Smith, President

**Web site: [www.amsealinc.com](http://www.amsealinc.com)**

**Company Description:** American Sealants, Inc. is the premier aquatic and exhibit viewing panel and waterproofing experts. We supply and install large acrylic or glass viewing panels, tunnels, domes, and cylinders for exhibit windows in zoos, aquariums and museums around the world.

American Sealants, Inc. is also your one stop repair and exhibit maintenance professionals. Refurbishing and removing scratches, dings and gouges in your acrylic or glass exhibit viewing windows from inside your tank with the animals in it to the dry sides before your customers arrive. We also specialize in the repair of leaking silicone seals, concrete crack leaks, deteriorating waterproofing and over all tank maintenance and cleaning. We will even teach your staff how to properly maintain and care for your acrylic and glass viewing panels.

With our commitment to excellence and dedication to customer, American Sealants, Inc. is the answer to your aquatic and exhibit needs.

### Staff:

**President:** Jerry R. Smith

**CEO & Office Manager:** Heather M. Smith

**Field Supervisor:** Jason Allen

**Field Supervisor:** Craig Bressett

**Field Supervisor:** Irvin Salcido

## American Specialty Insurance and Risk Services, Inc

142 N. Main Street  
Roanoke, IN 46783

**Phone: (260) 673-1238**

Fax: (260) 672-8835

Toll Free: (800) 245-2744

E-mail: [dmello@amerspec.com](mailto:dmello@amerspec.com)

Contact: David Mello, Vice President/Client Services

**Web site: [www.amerspec.com](http://www.amerspec.com)**

**Company Description:** A property and casualty insurance program specifically tailored for zoos and aquariums. These insurance services include claims management and risk consulting.

### Staff:

**Vice President/Client Services:** David Mello

**Assistant VP/Client Services:** CJ Mills

**Assistant VP/Client Services:** Brandon Schall

## Animal Capture Equipment, Inc.

2951 Marina Bay Drive 130-118  
League City, TX 77573

**Phone: (866) 339-9960**

Fax: (281) 339-9961

Toll Free: (866) 339-9960

E-mail: [judy@ace-cap.com](mailto:judy@ace-cap.com)

Contact: Judy Jezl, CEO

**Web site: [www.ace-cap.com](http://www.ace-cap.com)**

**Company Description:** Animal Capture Equipment, Inc. is an equipment provider and manufacturer specializing in animal handling equipment and supplies. We have a wide range of net systems we call Versa-Nets TM, hooks, tongs, snares, snake bags, litters/stretchers, sanitation systems, syringe poles, gloves and more. We are constantly looking to expand our selection. We will do custom work.

### Staff:

**CEO:** Judy Jezl

**COO:** Stoney McDonald

**VP:** Major General John H. Bailey

## Animal Instinct Advertising

2124 Madison Road, Suite 3F  
Cincinnati, OH 45208

**Phone: (513) 703-6536**

E-mail: [greg@animalinstinctadvertising.com](mailto:greg@animalinstinctadvertising.com)

Contact: Greg Newberry

**Web site: [www.animalinstinctadvertising.com](http://www.animalinstinctadvertising.com)**

**Company Description:** Animal Instinct Advertising is the premiere advertising agency in the industry and the only ad agency in the world that's a member of the AZA. We represent the Newport Aquarium, Tennessee Aquarium, Texas State Aquarium and the Fresno Chaffee Zoo by creating award-winning campaigns that have driven millions of moms and kids to our clients' institutions. Our

work has been featured for six consecutive years on Pizzazz including the Pizzazz compilation reel of the best advertising of the decade. Our campaign for the Tennessee Aquarium received the first-ever marketing campaign of the year award at the 2008 AZA Conference.

**Staff:**

**Vice President/Creative Director:** Dennis Rutherford

**President:** Greg Newberry

### Aqua Logic, Inc.

8268 Clairemont Mesa Boulevard, Suite 302  
San Diego, CA 92111-1708

**Phone: (858) 292-4773**

Fax: (858) 279-0537

E-mail: [info@aqualogicinc.com](mailto:info@aqualogicinc.com)

Contact: Douglas Russell

**Web site:** [www.aqualogicinc.com](http://www.aqualogicinc.com)

**Company Description:** Aqua Logic was founded in 1989 to meet the demand for quality TITANIUM water chillers, heat pumps, heat exchangers, filters, and display tank systems in the life seafood and aquaculture industry. We have since expanded the art of aquatic filtration and temperature control to meet the needs of a variety of applications including public aquariums, zoos, theme parks and resorts, research labs and hydroponics facilities worldwide.

Aqua Logic provides turnkey solutions for all aquatic Life Support System applications combining the latest innovations in manufacturing and technology. We set the standard in the industry, tapping into over 100 years of experience in aquatic filtration, heating and cooling, electronic control systems, and engineering. Knowledge of materials and process are the cornerstone of our state of the art manufacturing facility where all our products are carefully designed and built by fabricating with Titanium, Stainless Steel, Aluminum, Fiberglass, Plastics and Wood. Whether you require an individual product, a fully integrated skid mounted system pack, or a custom system designed to meet a specific LSS requirement, Aqua Logic's professional team is ready to deliver solutions that are effective and efficient.

**Staff:**

**President/CEO:** Gary Benzel

**Vice President/COO:** Douglas Russell

**Sales/R&D:** Curtis Epps

**Sales Technician:** Jake Lockwood

**Sales Technician:** Louis Dang

### Aquaculture Systems Technologies, LLC

108 Industrial Avenue

New Orleans, LA 70121

**Phone: (504) 837-5575**

Fax: (504) 837-5585

Toll Free: (800) 939-3659

E-mail: [douglas@beadfilters.com](mailto:douglas@beadfilters.com)

Contact: Douglas Drennan, Managing Member

**Web site:** [www.beadfilters.com](http://www.beadfilters.com)

**Company Description:** Aquaculture Systems Technologies, LLC is the exclusive manufacturer of the Propeller Washed Bead Filters; we also manufacture Bubble Washed and the PolyGeysers Bead Filters. The filters utilize floating plastic beads in an upflow configuration to provide simultaneous mechanical and biological filtration. Compared to sand filters, bead filters are immune to biofouling, never require replacement of the bead media, minimize water usage and reduce energy cost by lowering pump head requirements. In fact, compared to high rate sand filters, bead filters comply with three of the major sustainability issues summarized in the LEED Green Building Rating System namely energy savings, reduced water loss and materials life span.

**Staff:**

**Managing Member:** Douglas Drennan

**Production Manager:** Brad Roccaforte

**Purchasing/Secretary:** Melissa Stodghill

**Accounting:** Angela Fontenot

### Aquarium Systems, Inc.

8141 Tyler Boulevard

Mentor, OH 44060-4855

**Phone: (440) 255-1997**

Fax: (440) 255-8994

Toll Free: (800) 822-1100

E-mail: [info@aquariumsystems.com](mailto:info@aquariumsystems.com)

Contact: Joseph Ruvolo, Operations Manager

**Web site:** [www.aquariumsystems.com](http://www.aquariumsystems.com)

**Company Description:** Manufacturer of Instant Ocean synthetic sea salt. Test kits, décor, and support material.

**Staff:**

**Director of Marineland Commerical Systems:**

Stan Owens

### Aquatic Development Group

13 Green Mountain Drive

Cohoes, NY 12047-0648

**Phone: (518) 783-0038**

Fax: (518) 783-0474

Toll Free: (800) 458-9283

E-mail: [SALES@AQUATICGROUP.COM](mailto:SALES@AQUATICGROUP.COM)

Contact: Dave Keim, VP Sales & Marketing

**Web site:** [www.aquaticgroup.com/industries/industries\\_aqua.asp](http://www.aquaticgroup.com/industries/industries_aqua.asp)

**Company Description:** Aquatic Development Group has been offering products and services in the international aquatics industry for 45 years. ADG is synonymous with innovation, performance, reliability and service. WaveTek® wave generation systems provide unique solutions for any existing or new aquatic environment including simulated, realistic sea life exhibits; coral reef and kelp environments; and specialty waves for indoor and outdoor exhibits. Waves aesthetically enhance aquatic exhibits while improving water quality and increasing the efficiency of the exhibit's vital life support systems. This hands-on approach assures the client that their desired effect can be created while defining the specific WaveTek® wave generation system required

**Staff:**

**Sales MGR:** Lew Wemple

**COO and President:** Ken Ellis

### Aquatic Eco-Systems, Inc./ Waterlife Design Group

2395 Apopka Boulevard, Suite 100

Apopka, FL 32703

**Phone: (407) 886-3939**

Fax: (407) 886-6787

Toll Free: (877) 347-4788

E-mail: [aes@aquaticceco.com](mailto:aes@aquaticceco.com)

Contact: Amy Riedel, Public Zoo and Aquaria

**Web site:** [www.aquaticceco.com](http://www.aquaticceco.com)

**Company Description:** Aquatic Eco-Systems, Inc. is dedicated to providing public aquariums and zoological institutions with professional life support systems and equipment. AES specializes in system integration and carries a full line of filters, pumps, aeration systems, ozone diffusers, fish foods, nets and water testing equipment.

Waterlife Design Group, a division of Aquatic Eco-Systems, is a design, engineering and consulting team servicing the aquaculture, public zoo and aquarium industries. Their talented staff of system designers and biologists has over 50 years of combined academic and field experience. From public zoos and aquariums to fish farms around the world, they have the expertise to provide you with the best aquatic system designs.

**Staff:**

**President:** Todd Childress

**Chief Sales & Marketing Officer:** Huy Tran

**Division Manager, Waterlife Design Division:**

Amy Riedel

**Marketing Coordinator:** Jocelyn Horsley

## Aquatic Solutions, Ltd.

1320 Dell Avenue, Ste H  
Campbell, CA 95008-6601

**Phone: (408) 866-1973**

Fax: (408) 866-1931

Toll Free: (800) 330-7068

E-mail: drew@aquaticsolutions.com

Contact: Drew Anderson, President

**Web site: [www.aquaticsolutions.com](http://www.aquaticsolutions.com)**

**Company Description:** Aquatic Solutions, Ltd. specializes in underwater repair and maintenance of Aquariums and water-based Zoo exhibits. Staffed with Aquariums Biologists and trained commercial divers, our team has worked in and around aquariums for more than ten years. Working closely with your husbandry and facilities staff. Aquatic Solutions provides you with superior solutions for:

- Acrylic Polishing and Repair
- Silicone Seal Repair and Capping
- Concrete Restoration and Repair
- Structural Steel Treatments
- Leak Detection and Repair
- Coating Inspection and Repair
- Seawater Systems Maintenance and Repair
- Tank Sub-floor Replacement and Repair

Aquatic Solutions is here to assist you and your staff with the fulfillment of your mission to present the highest quality exhibits possible.

### Staff:

**President:** Drew Anderson

## ARAMARK

1 Washington Boulevard  
Detroit, MI 48226-4420

**Phone: (313) 567-9107**

Fax: (313) 668-6700

E-mail: tazar-paul@aramark.com

Contact: Paul Tazar, Director Business Dev.

**Web site: [www.aramark.com](http://www.aramark.com)**

**Company Description:** ARAMARK has over 30 years experience providing in-depth operational expertise at cultural and tourist attractions. By outsourcing services to ARAMARK, our partners have been able to focus on their core business competencies. In turn, we focus on ours. Together, we increase customer satisfaction by elevating overall guest experiences and drive revenues and return visits. Whether we provide catering, concessions, gift shop operations or cleaning and facility maintenance, ARAMARK supports our partners in every aspect of their business.

ARAMARK is a \$12 billion world leader in managed services in the cultural attraction, healthcare, business services, campus, school and sports and entertainment markets. Headquartered in Philadelphia, PA, ARAMARK employs nearly 240,000 people and serves millions of customer in 18 countries. Additional information on the company

is available at <http://www.aramark.com>.

### Staff:

**Director Business Development:** Paul Tazar

## Arcon Engineers

5625 Ruffin Road, Suite 130

San Diego, CA 92123

**Phone: (858) 503-7854**

Fax: (858) 503-7858

E-mail: arcon@arconengineers.com

Contact: Mike West, President

**Web site: [www.arconengineers.com](http://www.arconengineers.com)**

**Company Description:** Arcon Engineers is a full service structural engineering consulting firm, specializing in zoological facilities. Our clients include San Diego Zoo, San Diego Wild Animal Park, Houston Zoo, El Paso Zoo and the Miami Zoo. Our 25+ years of experience includes design of exhibit structures such as flight cages, faux rock/waterfalls, holding buildings with caging, elevated walkways, underwater viewing and animal barriers. Our experience encompasses guest facilities as well, including merchandise, dining, retail and restroom facilities.

### Staff:

**President:** Mike West

**Vice President:** Traci West

## AREA/Aquaticas Construction

1088 W. Mowry Drive

Homestead, FL 33030

**Phone: (305) 248-4205**

Fax: (305) 248-1756

Toll Free: (800) 257-2732

E-mail: info@areainc.com

Contact: Deborah O'Haver, Mgr. Public Aquar/  
Zoolog Div

**Web site: [www.areainc.com](http://www.areainc.com)**

**Company Description:** For over 40 years - AREA continues to provide equipment and systems for Aquatic LSS projects. With over 5,000 products - AREA is able to provide any need for a project. AREA created Aquaticas Construction to provide vertically integrated solutions to each project which includes Systems/Exhibit Design, Installation, Project Management, Star Up, Training and more. AREA and Aquaticas is able to provide any requirement for a project from Conception through Completion. Our staff is extremely knowledgeable in every discipline associated with Aquatic Systems and our priority is providing the most efficient and cost effective systems based on each client's needs and objectives. We look forward to continuing to serve the Zoological and Public Aquarium industries as we have had the pleasure to do for over 4 decades.

Also visit our other websites: [www.aquaticlss.com](http://www.aquaticlss.com)  
and [www.aquaticasconstruction.com](http://www.aquaticasconstruction.com)

### Staff:

**Sales Manager - Zoological/Public Aquarium**

**Division:** Deborah O'Haver

**President:** Jason E. Mulvihill

**Project Manager - Aquatics:** Kathy Wyatt

**VP - Construction:** Trevor Hutchins

## Arthur M. Manask & Associates

209 West Alameda Avenue, Suite 103

Burbank, CA 91502

**Phone: (818) 557-0635**

Fax: (818) 563-3552

Toll Free: (800) 686-8813

E-mail: artm@manask.com

Contact: Catherine Lorrimer

**Web site: [www.manask.com](http://www.manask.com)**

**Company Description:** Recognized as America's #1 consulting resource for foodservice and gift shops in aquariums and zoos. Our consultants do a more thorough, knowledgeable job for you. And they provide leadership. Your earned income will reflect that by growing every year. Some of our most in-demand services:

- Financial & Operational Evaluation
- Pros & Cons of Self-Operation vs. Outsourcing
- Business & Master Planning
- New & Expansion Programming & Planning
- Facility Rentals & Approved Caterer Programs
- Marketing & Market Research
- Contract Negotiation and Compliance

Our clients have made us #1. Ask about our references.

### Staff:

**President/Principal:** Arthur M. Manask

**Principal:** Don Avalier

**Administrative Assistant:** Catherine Lorrimer

**Principal:** Rob Schwartz, Michigan

**Principal:** Peter Miller, Virginia

**Principal:** Jay Treadwell, Maryland

**Principal:** Ben Hiatt, Virginia

## Atlantic Pacific

PO Box 874

North Kingston, RI 02852-0609

**Phone: (401) 294-9570**

Fax: (401) 294-9805

E-mail: atpac@earthlink.net

Contact: John J. Kosmark, President

**Company Description:** Frozen fish and seafood for animal food.

### ATM Exhibits

6125 Annie Oakley Drive  
Las Vegas, NV 89120

**Phone: (702) 387-2016**

Fax: (702) 458-3784

Toll Free: (877) 826-5286

E-mail: wayde@acrylicaquariums.com

Contact: Wayde King, CEO

**Web site: [www.acrylicaquariums.com](http://www.acrylicaquariums.com)**

**Company Description:** ATM Exhibits is the sole source answer for the supply and installation of underwater viewing panels and waterproofing for Aquariums and Zoos. ATM Exhibits also offers exhibit restoration by refinishing of acrylic viewing panels, silicone sealing and leak repair. ATM Exhibits can fabricate all acrylic Exhibits on a large scale or small Jewel tanks. With our attention to details and unmatched customer service, ATM Exhibits is "Clearly" the right choice.

#### Staff:

**CEO:** Wayde King

**Sales & Marketing:** Brett Raymer

**Sales:** Dennis Wightman

### Attraction Media & Entertainment Inc.

25597 Via Velador

Valencia, CA, 91355

**Phone: (661) 253-3697**

Fax: (661) 253-2694

E-mail: jcorfino@attractionmedia.com

Contact: Jon Corfino, President

**Web site: [www.attractionmedia.com](http://www.attractionmedia.com)**

**Company Description:** Attraction Media & Entertainment Inc specializes in the development and production of media based attractions and exhibits, such as Spongebob 3D/4D, Journey to the Center of the Earth 3D/4D.

#### Staff:

**President:** Jon Corfino

**Vice President:** Judi Corfino

**Manager:** Darcy Conkle

### Audio Trek Inc.

1535 Bayshore Highway

Burlingame, CA 94010

**Phone: (918) 492-0269**

Fax: (918) 492-2850

Toll Free: (877) 719-6273

E-mail: audiotrekbf@earthlink.net

Contact: Robin Walin, Office Manager

**Company Description:** Provides educational audio interpretive systems for self guiding tours.

#### Staff:

**Office Manager:** Robin Walin

**General Manager:** Bill Fiore

### AVID Identification Systems, Inc.

3185 Hamner Avenue

Norco, CA 92860-1983

**Phone: (800) 336-2843**

Fax: (951) 737-8967

Toll Free: (800) 336-2843

E-mail: sales@avidid.com

Contact: H.L. Stoddard, President

**Web site: [www.avidid.com](http://www.avidid.com)**

**Company Description:** AVID manufactures a microchip that allows you to identify your zoo animals. AVID readers will read any microchip on the marketplace including Trovan. AVID readers also download to DOS based PC's and palm top computers, which allow custom programming.

#### Staff:

**President:** Hannis Stoddard, DVM

**In-house Sales:** Contact Name Pending

**Public Relations:** Leslie Thur

### Bassett Associates

4010 Ada Road

Lima, OH 45801-1637

**Phone: (419) 221-0181**

Fax: (419) 221-0743

E-mail: gskinner@bassettassociates.com

Contact: Gregory Skinner, Principal

**Web site: [www.bassettassociates.com](http://www.bassettassociates.com)**

**Company Description:** Bassett Associates has provided design and consulting services to zoos for more than 38 years. This includes comprehensive zoo master planning, detailed exhibit and site/ landscape design, exhibit rehab design, as well as complete construction document and construction administration services. Bassett Associates' habitat illustrations and renderings provide clients with unique promotional tools.

#### Staff:

**Principal:** James H. Bassett, FASLA

**Principal:** Gregory L. Skinnert, FASLA

**Principal:** David E. Bassett, FASLA

**Principal:** Patrick J. Beam, FASLA

### The Bean Farm

32514 NE 77th

Carnation, WA 98014

**Phone: (425) 861-7964**

Fax: (425) 333-4205

Toll Free: (877) 708-5882

E-mail: beanfarm@beanfarm.com

Contact: Paula Fagioli, President

**Web site: [www.beanfarm.com](http://www.beanfarm.com)**

**Company Description:** Animal husbandry products; heating, lighting, medical, handling equipment, housing, bedding for reptile and amphibians as well as most exotics. Rodent supplies

#### Staff:

**President:** Paula Fagioli

**V.P.:** Giovanni Fagioli

### Behavior and Training Solutions

16 Augustine Cut Off

Wilmington, DE 19803

**Phone: (302) 798-4873**

E-mail: ptluu@msn.com

Contact: Phung T. Luu

**Company Description:** We provide behavioral training consultation services to zoological gardens, aviaries and animal training institutions worldwide. In addition to training staff and animals we also provide services in show production, theater and exhibit design uniquely based on natural behavior.

#### Staff:

**Director:** Phung T. Luu

### Benson's Tropical Sea Import

7442 Vincent Circle

Huntington Beach, CA 92648

**Phone: (714) 841-3399**

Fax: (714) 841-3390

E-mail: sales@benensonimport.com

Contact: Matthew Sprowls, CEO

**Web site: [www.bambooandthatchetc.com](http://www.bambooandthatchetc.com)**

**Company Description:** Tropical, nautical and Mexican theme building materials, props and décor.

#### Staff:

**Shipping Manager:** Edmundo Sanchez

**Customer Service Specialist:** Arturo Castro

## Billings Productions, Inc.

190 A Industrial Boulevard  
McKinney, TX 75069

**Phone: (972) 562-7265**

Fax: (972) 562-7266

E-mail: [sandra@billingsproductions.com](mailto:sandra@billingsproductions.com)

Contact: Sandra Billings, President

**Web site: [www.billingsproductions.com](http://www.billingsproductions.com)**

**Company Description:** Billings Productions specializes in bringing the prehistoric past back to life! With over 100 life-sized, life-like animatronic dinosaurs covering 44 separate species, we offer one of the most unique indoor and outdoor accessible exhibits available to-date. New life-like mobile dinosaur units and a collection of fossils that compliment our "living" collection are just some of the options we now provide with our one-of-a-kind exhibit. Contact our "prehistoric display advisors" today for more information on our full range of products and services.

### Staff:

**President:** Sandra Billings

**VP - Operations:** Trey Billings

**Production Mngr:** Ramiro Hernandez

**Business Developmet Director:** time Brightman

**Prehistoric Display Advisor:** Robby Gilbert

## BIOS, LLC

900 Winslow Way East, Suite 150  
Bainbridge Island, WA 98110

**Phone: (206) 842-3466**

Fax: (206) 842-3476

E-mail: [design@bios-design.com](mailto:design@bios-design.com)

Contact: W. Scott Horner, CEO

**Web site: [www.bios-design.com](http://www.bios-design.com)**

**Company Description:** BIOS is an internationally recognized design firm that offers complete planning, design and design/build services for aquariums, zoos, botanical gardens, nature centers and all nature related facilities. Clients include: New York Aquarium, Aquarium of the Americas, Oregon Coast Aquarium, The Denver Zoo, The Pittsburgh Zoo, The Los Angeles Zoo, Moody Gardens Aquarium and Botanical Garden, Denver Botanical Gardens and The Calusa Nature Center.

### Staff:

**CEO:** W. Scott Horner

## Biscayne Aquaculture

4900 Spicewood Springs Road  
Austin, TX 78759

**Phone: (512) 477-3700**

Fax: (512) 477-3710

E-mail: [jpost@biscayneaquaculture.com](mailto:jpost@biscayneaquaculture.com)

Contact: Jim Post, Principal

**Web site: [www.biscayneaquaculture.com](http://www.biscayneaquaculture.com)**

**Company Description:** Biscayne Aquaculture is a specialty contractor that builds aquatic Life Support Systems, water features, fountains, waterways, ponds, and lakes. We work on new construction, design/build, renovations, and repairs.

### Staff:

**Principal:** Brett Cavaliero

**Principal:** Jim Post

## Black Hills Institute of Geological Research

117 Main Street  
Hill City, SD 57745

**Phone: (605) 574-4289**

Fax: (605) 574-2518

E-mail: [larryh@bhigr.com](mailto:larryh@bhigr.com)

Contact: Larry R. Hutson, Sales Manager

**Web site: [www.bhigr.com](http://www.bhigr.com)**

## Blackbaud

2000 Daniel Island Drive  
Charleston, SC 29492-7541

**Phone: (843) 216-6200**

Fax: (843) 216-6100

Toll Free: (800) 443-9441

E-mail: [tauheedah.rashid@blackbaud.com](mailto:tauheedah.rashid@blackbaud.com)

Contact: Tauheedah Rashid, Event Marketing

**Web site: [www.blackbaud.com](http://www.blackbaud.com)**

**Company Description:** Blackbaud, Inc. is a leading provider of software and services, including The Patron Edge, designed specifically for arts and cultural organizations. With more than 25 years of experience, Blackbaud has partnered with over 1,500 arts and cultural organizations worldwide by providing solutions that help them meet their unique institutional goals in development, finance, and retail departments; visitor and admissions' offices; and box offices. Headquartered in the United States, Blackbaud also has operations in Canada, the United Kingdom, and Australia. For more information, visit [www.blackbaud.com/artsandcultural](http://www.blackbaud.com/artsandcultural)

### Staff:

**Chief Executive Officer:** Marc Chardon

**Vice President of Marketing:** Dennis Maxwell

**Director of Corporate Communications:**  
Rachel Hutchisson

## BMI (Broadcast Music Inc.)

10 Music Square East  
Nashville, TN 37203

**Phone: (615) 401-2873**

Fax: (615) 401-2812

Toll Free: (800) 925-8451

E-mail: [jfrost@bmi.com](mailto:jfrost@bmi.com)

Contact: Jessica Frost, Associate Director

**Web site: [www.bmi.com/zooaquarium](http://www.bmi.com/zooaquarium)**

**Company Description:** Broadcast Music, Inc. is an American performing right organization that represents more than 375,000 songwriters, composers, and music publishers in all genres of music and more than 6.5 million works.

## Bravo Packing, Inc.

59 N. Golfwood Avenue  
Carney's Point, NJ 08069

**Phone: (856) 299-1044**

Fax: (856) 233-7102

Toll Free: (888) 272-8640

E-mail: [bravopacking@starband.net](mailto:bravopacking@starband.net)

Contact: [Monty Merola](mailto:Monty.Merola@bravopacking.com)

**Web site: [www.bravopacking.com](http://www.bravopacking.com)**

**Company Description:** Bravo Packing has been manufacturing frozen meats for exotic carnivores for over 40 years. Our diets are designed to include the range of tissue types and nutrients sources consumed by wild carnivores. In addition to pure muscle meat from horse and other herbivores, Meat Eater Diets include exact levels of organ and connective tissue as well as trace amounts on vegetable matter, duplicating the broad nutrition wild carnivores derive from their prey. All Bravo diets are balanced nutritionally and supplemented with vitamins and trace minerals, using the latest scientific insight from nutrition research.

### Staff:

**Nutritionist:** Dr. R.S. Patton

## The Bug Company

15941 Tippecanoe Street  
Ham Lake, MN 55304

**Phone: (800) 451-2576**

Fax: (763) 434-0549

Toll Free: (888) 777-2248

E-mail: [don@ebugco.com](mailto:don@ebugco.com)

Contact: Don Haukom, Sales Manager

**Web site: [www.ebugco.com](http://www.ebugco.com)**

**Company Description:** Quality farm raised insects for zoos, schools, labs, pet stores & hobbyist. Insect feeders include (Acheta domestica) Cricket, two sizes of (Tenebrio molitor) mealworms, (Zophobus morio) superworms, and (Galleria mellonella) wax worms. Reptile, amphibian foods and custom pet foods.

**Staff:**

**President:** Gordon Vadis  
**Vice President:** Sandra Davis  
**Research & Development:** Allen Cohen  
**Plant Manager:** John Noshbusch

**C.T.M. Group, Inc. dba The Penny Men**

13 Red Roof Lane Unit #1A  
 Salem, NH 03079

**Phone: (866) 766-7166**

Fax: (877) 377-0094

Toll Free: (888) 547-4144

E-mail: pennymen@aol.com

Contact: Bill Boyk, VP

**Web site: [www.pennymen.com](http://www.pennymen.com)**

**Company Description:** The Penny Men manufacture and place self-serve hand crank and electric penny machines with four dies that allows your visitors to press their own souvenir coin in seconds. Additionally we place kiddie rides and sole saver foot massagers. We provide service representatives in most areas of the country.

**Staff:**

**VP:** John Cweiber

**Cambridge Seven Associates, Inc.**

1050 Massachusetts Avenue  
 Cambridge, MA 02138-5317

**Phone: (617) 492-7000**

Fax: (617) 492-7007

E-mail: joltman@c7a.com

Contact: Steven Imrich, AIA, LEED AP, Principal

**Web site: [www.c7a.com](http://www.c7a.com)**

**Company Description:** Cambridge Seven Associates, Inc. is a world-renowned exhibit design and architecture firm that maximizes the power of collaboration to bring fresh solutions to complex design challenges. A high level of excellence is achieved by employing an integrated, multidisciplinary approach. Cambridge Seven's staff of exhibit designers, planners, architects, and graphic artists team with a wide range of clients including: aquariums, zoos, science museums, children's museums, history museums, natural history museums, nature centers and visitor centers.

**Staff:**

**President:** Peter Kuttner, FAIA

**Principal:** John Stebbins, AIA, LEED AP

**Principal:** Steven Imrich, AIA, LEED AP

**Associate Principal:** Peter Sollogub

**Senior Associate:** Penny Sander, Exhibit Planner

**Associate:** David Perry, Exhibit Designer

**Associate:** Douglas Simpson, LEED AP

**Carl Stahl DécorCable, LLC.**

660 West Randolph Street  
 Chicago, IL 60661

**Phone: (312) 474-1100**

Fax: (312) 474-1789

Toll Free: (800) 444-6271

E-mail: sales@decorcable.com

Contact: Patrick S. Kelly, General Manager

**Web site: [www.decorcable.com](http://www.decorcable.com)**

**Company Description:** Carl Stahl DécorCable is a leading worldwide supplier of stainless cable, rod, mesh, and specialty products. We also provide design, engineering, and project management services. We specialize in balustrading and walkways, trellis systems, custom exhibit enclosures for large cats and primates, custom aviaries, wayfinding, and cable displays for retail and foodservice use. Our range of products includes: I-SYS® INOX Stainless Steel Cables and Rods, X-TEND® Flexible Stainless Cable Mesh, FacadeScape™ green wall systems, MCS® Cable and Rod Display System, Posilock® Suspension Displays and StreamLine™ Design Accessories.

**Staff:**

**Marketing Coordinator:** Michelle Perry

**Operations Manager:** Maureen Jackson

**Design & Engineering:** Thomas Ferwagner

**Carousel Works, Inc.**

1285 Jack Pollock Parkway  
 Mansfield, OH 44905

**Phone: (419) 522-7558**

Fax: (419) 524-9603

Toll Free: (800) 785-8283

E-mail: carousel@richnet.net

Contact: Daniel C. Jones, President

**Company Description:** Builders of new carousels and carousels restoration.

**Staff:**

**Owner:** Art Richie

**Owner:** Dan Jones

**Zoological Consultant:** Earl Wells

**Carter 2 Systems, Inc.**

PO Box 6206

Beaverton, OR 97007

**Phone: (503) 844-4220**

Fax: (503) 844-9508

Toll Free: (800) 255-7553

E-mail: jerry@carter2systems.com

Contact: Jerry Carter, President

**Web site: [www.carter2systems.com](http://www.carter2systems.com)**

**Company Description:** C2SI, Carter 2 Systems, Inc., specializes in the design and manufacture of quality stainless steel cages, rack systems, bio-containment housing, caging accessories and transport units for animals. We provide innovative

design, quality construction, superior service, and the best price and delivery in the industry.

**Staff:**

**President:** Jerry Carter

**CEO:** Lyle Carter

**Cascade Coil Drapery**

19505 SW 90th Court

Tualatin, OR 97062

**Phone: (971) 224-2188**

Fax: (971) 224-2199

Toll Free: (800) 999-2645

E-mail: phantommeshsales@cascapecoil.com

Contact: Tim Schoenheit

**Web site: [www.phantommesh.com](http://www.phantommesh.com)**

**Company Description:** Almost invisible aviary screen offering maximum protection. From a distance of 30 feet, Phantom Mesh disappears. Up close wire mesh is visually appealing allowing full views in both directions, creating a sense of being outdoors, rather than a confined area. This openness brings exterior landscaping in, expanding the feeling of space. Seamless connections also minimize the viewer's awareness of an enclosure. The strength and relatively lightweight quality of Phantom Mesh provides several advantages including minimal supports.

**Staff:**

**Sales Manager:** Andrew Schoenheit

**Cashio, Cochran, L.L.C.**

605 Dublin Street

New Orleans, LA 70118-1019

**Phone: (504) 866-4548**

Fax: (504) 866-5088

E-mail: cashiocochran@bellsouth.net

Contact: Jack Cochran, FASLA, Principal Landscape Architect

**Company Description:** Firm has been designing zoological facilities for over 25 years throughout the United States. Partial client list includes: Audubon Nature Institute (Audubon Park Zoo), Woodland Park Zoo, Busch Gardens, Memphis Zoo, Dallas Zoo, Lowry Park Zoo, Cameron Park Zoo, Fort Worth Zoo and El Paso Zoo.

**Staff:**

**Principal Architect, Principal Landscape Architect:** Carlos Cashio, AIA, FASLA

**Principal Landscape Architect:** Jack R. Cochran, ASLA, CSI, CLARB

## Cemrock Landscapes, Inc.

4790 S. Julian Avenue  
Tucson, AZ 85714-2123

**Phone: (520) 571-1999**

Fax: (520) 571-1888

Toll Free: (800) 843-6067

E-mail: [mrogers@cemrock.com](mailto:mrogers@cemrock.com)

Contact: Mark Rogers, Director Marketing & Sales

**Web site: [www.cemrock.com](http://www.cemrock.com)**

**Company Description:** For over 30 years Cemrock has specialized in the custom construction of artificial rock formations, replicated trees and water features for zoos, aquariums, museums and entertainment venues, providing aesthetically harmonious, convincing and functional environments, both terrestrial and aquatic. Our talented staff also creates distinctive and whimsical play sculptures, hand sculpted in any form you can imagine. Our experienced team of artists and craftsmen has mastered the balance of artistic talent and construction expertise. This attention to detail ensures that your project is not only aesthetically pleasing but also in budget, on schedule and of the highest construction quality.

### Staff:

**President:** Brian Olson

**Vice President:** Roger Conley

**Vice President:** Jolly Miller

**Deputy Director/Estimator:** David Knipe

**Business Development:** Mark Rogers

## Centaman, Inc.

31st Floor, 875 N. Michigan Avenue  
Chicago, IL 60611

Toll Free: (800) 804-9373

E-mail: [info@centaman.com](mailto:info@centaman.com)

Contact: Mike Korb, President

**Web site: [www.centaman.com](http://www.centaman.com)**

**Company Description:** CENTAMAN Systems is a world leader in the development of computer systems for the Leisure, Tourism and Attractions markets. The CENTAMAN product range includes Ticketing, Point of Sale, Inventory, Time/Attendance, Membership, CRM, Bookings, Programs Management, Access Control through Desktop, Online, Kiosk and Mobile Solutions. We provide a full range of hardware, professional services and 24x7 support.

The CENTAMAN system has been developed over the last 18 years with significant input from our 4,500 users. Its design fulfills all aspects of revenue collection, entry, membership and point of sale in zoo's and aquariums throughout the world.

CENTAMAN has offices in Sydney, Melbourne, Brisbane, Perth, Auckland and Chicago servicing clients in USA, Australia, New Zealand and throughout Asia Pacific.

### Staff:

**President:** Mike Korb

**CEO:** Mark Iles

**Sales Manager:** Jon Leutenegger

## Central Nebraska Packing, Inc.

2800 East 8th Street  
North Platte, NE 69101

**Phone: (308) 532-1250**

Fax: (308) 532-2744

Toll Free: (800) 445-2881

E-mail: [info@nebraskabrand.com](mailto:info@nebraskabrand.com)

Contact: Rich Freitag, Director of Marketing & Sales

**Web site: [www.nebraskabrand.com](http://www.nebraskabrand.com)**

**Company Description:** Central Nebraska Packing, Inc. has manufactured Nebraska Brand Zoological Diets (Feline, Canine, and Bird of Prey) for well over 35 years. These prepared diets are produced using only meat originating from USDA/FSIS Inspected facilities. We offer both horse and beef based carnivore diets, and bones. All Nebraska Brand products are produced using a Certified HACCP System; along with several other Quality Control Programs. We have the capacity to manufacture custom zoo diets to meet your specifications. The number one priority at Nebraska Brand is to produce the highest quality product, at the lowest price.

### Staff:

**CEO/General Manager:** Lloyd Woodward

**National Director of Zoo Marketing:** Rich Freitag

## Chance Morgan, Inc.

4219 Irving  
Wichita, KS 67209

**Phone: (316) 945-6555**

Fax: (316) 942-7416

E-mail: [sales@chancemorgan.com](mailto:sales@chancemorgan.com)

Contact: Larry Breitenstein, National Sales Manager

**Web site: [www.chancemorgan.com](http://www.chancemorgan.com)**

**Company Description:** Manufacturer of custom endangered species carousels, miniature trains, people-moving trams, safari car rides and a wide range of amusement rides.

### Staff:

**National Sales Manager:** Larry Breitenstein

**Marketing Manager:** Sara Julian

## Charles Products, Inc.

12290 Wilkins Avenue  
Rockville, MD 20852-1834

**Phone: (301) 881-1966**

Fax: (301) 468-6340

Toll Free: (800) 242-7537

E-mail: [frank@charlesproducts.com](mailto:frank@charlesproducts.com)

Contact: Frank Stopak, President

**Web site: [www.charlesproducts.com](http://www.charlesproducts.com)**

**Company Description:** Nation's leading supplier of custom designed gift and souvenir items for zoos and aquariums.

### Staff:

**President:** Frank Stopak

**CEO:** Marshall Cannon

**Exec. VP Sales & Marketing:** Glen Heitmann

## ChemArt

15 New England Way  
Lincoln, RI 02865

**Phone: (401) 333-9200**

Fax: (401) 333-1634

Toll Free: (800) 521-5001

E-mail: [marketing@chemart.com](mailto:marketing@chemart.com)

Contact: Lee Rush, Marketing Executive

**Web site: [www.chemart.com](http://www.chemart.com)**

**Company Description:** ChemArt creates fully custom keepsakes, ornaments, and collectibles that capture your organization's theme, special event, mission, message, or milestone celebration. Our gifts help organizations recognize key donors, build appreciation, increase community awareness, and raise funds for thousands of organizations across America. Our keepsakes have benefited the White House Historical Association, the St. Louis Zoo, South Carolina Aquarium, the National Zoo, the Humane Society of the US, PETA, Greyhound Pets of America, Southeastern Guide Dogs and more.

## Chicago Scenic Studios

1315 N. North Branch Street  
Chicago, IL 60642

**Phone: (312) 274-9900**

Fax: (312) 274-9901

E-mail: [dlanghorst@chicagoscenic.com](mailto:dlanghorst@chicagoscenic.com)

Contact: Diane Longhorst, Director of Marketing

**Web site: [www.chicagoscenic.com](http://www.chicagoscenic.com)**

**Company Description:** Chicago Scenic Studios provides zoos, aquariums and museums more than 30 years of experience in themed environment engineering, fabrication, installation and design. Our highly skilled staff partners with your team to provide safe, educational immersive environments and exciting memories through themed exhibit, retail, restaurant and admission spaces. Chicago Scenic can act as general contractor, project manager, fabricator, or project manager in support of your design or ours.

Our background in exhibits, retail, theater, amusements, special events and corporate spaces provides you with our understanding of differing needs in unique spaces. From interactives to A/V, from play stations to traveling exhibits, we want to help you tell your story to captivated audiences.

**Staff:**

**President:** Robert F. Doepel

**Director of Creative Development:** Jeff Bartle

**Senior Project Managers:** Ross Hamilton, Gary Heitz, and Ken Zommer

### Classic Escapes, Inc.

58-25 Queens Boulevard  
Woodside, NY 11377

**Phone: (718) 204-7077**

Fax: (718) 204-4726

Toll Free: (800) 627-1244

E-mail: [stacyf@classicescapes.com](mailto:stacyf@classicescapes.com)

Contact: Stacy Fiorentinos, President

**Web site:** [www.classicescapes.com](http://www.classicescapes.com)

**Company Description:** Specializing in customized travel for zoos and zoological societies of nature and cultural destinations around the globe - specifically, to East and Southern Africa, Egypt & Morocco, Ecuador/Galapagos, Peru, Argentina/Chile, Brazil, Costa Rica, Panama, Belize, Australia and New Zealand, as well as Asia to Jordan, India, Thailand, Vietnam, China and Borneo.

**Staff:**

**President:** Stacy Fiorentinos

**Vice-President:** Diana Fiorentinos

**Executive Director:** Susan Gettum

**Director of Sales:** Theresa Mottet

### Cloward H2O

2696 N. University Avenue, Suite 290  
Provo, UT 84604

**Phone: (801) 375-1223**

Fax: (801) 377-3119

E-mail: [info@clowardh2o.com](mailto:info@clowardh2o.com)

Contact: Allen Clawson, Project Manager

**Web site:** [www.clowardh2o.com](http://www.clowardh2o.com)

**Company Description:** ClowardH2O provides complete site engineering, including civil, structural, electrical and mechanical engineering, specialized water design, aquatic life support systems, production and construction administration services and specializes in the design of all things "water." Our projects range from waterparks and attractions to aquariums and resorts, irrigation and drainage to large commercial pools and fountains, theme parks to community and residential developments as well as a variety of natural water elements such as lakes and lagoons, streams, waterfalls and aquatic life support systems.

Truly leaders in the industry, Cloward H2O provides innovative and creative solutions that

enhance the productivity, performance, efficiency and practicality of the Life Support Systems we design. Working hands-on with our client and their operating team and listening to their needs and vision, our proficient and creative team makes the dream a reality.

Our aim is to minimize operating costs while simplifying operation and maintenance through incorporation of appropriate automation and redundancy. With clear and specific drawings, three dimensional models, and complete specifications, Cloward H2O ensures that the end product meets all aspects of the design's intent.

As a full-service design and engineering firm specializing in water features and aquatic life support engineering, ClowardH2O has been consistently delivering that expertise for over two decades. Our credits include some of the most prominent resorts and aquatic attractions around the world.

**Staff:**

**President:** Greg Cloward

**Project Manager:** Corry Cloward

**Project Manager:** Allen Clawson

**Sr. Project Manager:** Damon Roberts

**Sr. Project Manager:** Tim Ringger

### CLRdesign

833 Chestnut Street, Suite 1000  
Philadelphia, PA 19107

**Phone: (215) 564-0250**

Fax: (215) 564-1154

E-mail: [contact@clrdesign.com](mailto:contact@clrdesign.com)

Contact: Mark Beauchamp, President

**Web site:** [www.clrdesign.com](http://www.clrdesign.com)

**Company Description:** CLRdesign is an award-winning architectural and landscape architectural firm focused on designing zoological spaces that inspire, educate, preserve and protect. With a solid theoretical and practical design foundation, and over 25 years of focused experience, we remain at the forefront of key innovations and trends that began with the advent of landscape immersion and now include activity-based design for animals, adventure education, campus ecology, sustainable design and revenue driven entry complexes. CLR's office is located in Philadelphia, Pennsylvania with 26 highly qualified staff members. The cumulative expertise and perspective of the principals and staff offers clients a unique, comprehensive approach to multi-disciplinary projects.

**Staff:**

**Sr. Principal:** John Rodgers, AIA

**Sr. Principal:** Gary Lee, AIA

**President:** Mark Beauchamp, ASLA

**Vice President:** Greg Dykstra, AIA

**Vice President:** Jón Stefánsson, ASLA

### Comnet Marketing Group, Inc.

1214 Stowe Avenue  
Medford, OR 97501

**Phone: (541) 734-2565**

Fax: (541) 770-6640

Toll Free: (877) 581-2565

E-mail: [bbailey@comnetmarketing.com](mailto:bbailey@comnetmarketing.com)

Contact: Bob Bailey, Executive VP

**Web site:** [www.comnetmarketing.com](http://www.comnetmarketing.com)

**Company Description:** Comnet Marketing Group is the largest provider of customized membership and fundraising services using state-of-the-art telemarketing, direct mail, and consulting services for America's best-known zoos, as well as museums, public radio and television, science centers, universities and professional associations.

**Staff:**

**Account Executive:** Tim Butte

**Account Executive:** Barbara Magee

**Account Executive:** Bob King

### ConsultEcon, Inc.

545 Concord Avenue, Suite 210  
Cambridge, MA 02138

**Phone: (617) 547-0100**

Fax: (617) 547-0102

E-mail: [otjm@consultecon.com](mailto:otjm@consultecon.com)

Contact: Thomas J. Martin, President

**Web site:** [www.consultecon.com](http://www.consultecon.com)

**Company Description:** ConsultEcon, Inc./Office of Thomas J. Martin provides market studies, financial feasibility analysis, economic impact studies, business plans and management consulting services to clients in the fields of visitor attractions and travel and tourism development. The professionals of ConsultEcon have conducted studies for hundreds of visitor attraction projects, and have worked with both large and small existing and proposed aquariums, zoos, and nature centers of all sizes.

**Staff:**

**President:** Thomas J. Martin

**Vice President:** Robert E. Brais

**Principal:** Elena Kazlas

## Contribute.com

805 SW Broadway, Suite 1600  
Portland, OR 97205-3356  
**Phone: (503) 973-5200**  
Fax: (503) 973-5252  
E-mail: toddv@collegenet.com  
Contact: Dawna Allison, Marketing Manager  
**Web site: [www.contribute.com](http://www.contribute.com)**

**Company Description:** Contribute.com ([www.contribute.com](http://www.contribute.com)), a subsidiary of CollegeNET, Inc., is a leading provider of Internet forms services to the non-profit sector. Forms served by Contribute.com include membership forms, contribution forms, event registration forms, conference registration forms, alumni giving forms, and many others. Contribute.com's extensive client list includes local chapters of the American Red Cross and United Way, the Santa Barbara Zoo, the Marine Mammal Center, and the Monterey Bay Aquarium. CollegeNET, Contribute.com's parent company, currently serves over 1200 client institutions and organizations. The company was founded in 1977 and is headquartered at 805 SW Broadway, Ste 1600, Portland, OR 97205.

### Staff:

**Marketing Manager:** Dawna Allison  
**Sales/Account Manager:** Todd van der Kieft  
**Account Manager:** Jordana Estner

## Convergence.net

6 Journey, Suite 160  
Aliso Viejo, CA 92656  
**Phone: (949) 716-8322**  
Fax: (949) 716-8322  
E-mail: matty@convergence.net  
Contact: David Matty, President & CEO  
**Web site: [www.convergence.net](http://www.convergence.net)**

**Company Description:** Convergence.net provides solutions for web-based sales of admission tickets, memberships, consignment tickets, and group packages. Our systems use either your current barcode and gate scanning systems or use our convenient real-time ticket redemption services through the internet. Convergence.net also provides eMarketing services such as promotional eMail systems and web site development.

### Staff:

**President & CEO:** David Matty  
**Sales Consultant:** Randy Thomas

## Corners Limited

841 Gibson Street  
Kalamazoo, MI 49001  
**Phone: (269) 345-7599**  
Fax: (269) 345-3305  
Toll Free: (800) 456-6780  
E-mail: [corners@net-link.net](mailto:corners@net-link.net)  
Contact: James Pestoor, President  
**Web site: [www.cornerslimited.com](http://www.cornerslimited.com)**

**Company Description:** Designers and manufacturers of custom caging.

### Staff:

**Owner:** Jim Pestoor  
**Operations Manager:** Jeff Smith  
**Sales Representative:** Karen Valacak

## Cortina Productions

6623 A Old Dominion Drive  
McLean, VA 22101  
**Phone: (703) 556-8481**  
Fax: (703) 847-9694  
E-mail: [jim@cortinaproductions.com](mailto:jim@cortinaproductions.com)  
Contact: James Cortina  
**Web site: [www.cortinaproductions.com](http://www.cortinaproductions.com)**

**Company Description:** Cortina Productions specializes in designing and producing films and interactive media experiences that inform and entertain audiences, while pushing the envelope of technology. The expertise of Cortina Productions spans a full range of media exhibits - immersion multi-screen shows to single screen productions, and multi-player interactives to single-user kiosks. Cortina Productions has produced media programs for some of the nation's most innovative institutions including the U.S. Holocaust Memorial Museum, the Newseum, the Muhammad Ali Center, the Bethel Woods Woodstock Museum, and the Smithsonian's National Museum of the American Indian - creating hundreds of media-based exhibits.

### Staff:

**Principal:** James Cortina

## Cost of Wisconsin, Inc.

4201 Highway P  
Jackson, WI 53037  
**Phone: (262) 677-6060**  
Fax: (262) 677-6020  
Toll Free: (800) 221-7625  
E-mail: [cfoster@costofwisconsin.com](mailto:cfoster@costofwisconsin.com)  
Contact: Chris Foster  
**Web site: [www.costofwisconsin.com](http://www.costofwisconsin.com)**

**Company Description:** Since 1957, COST has been providing exhibit fabrication services for zoological parks, aquariums and museums worldwide. Our creativity and attention to detail is recognized by the awards we have received. COST constructs authentic rock, cascading waterfalls, earthen textures, facades, faux trees, sculptures, coral and other theme

features. We also provide acrylic window installation for many aquarium projects we undertake. Our 140,000 sq. ft. plant in Wisconsin is available for tours to zoo personnel and design professionals.

### Staff:

**President:** Jon Stanwyck  
**Southeastern Regional Sales Manager:** Jeffrey Sheiber  
**Midwestern Sales Representative:** John W. Hawkinson  
**Senior Estimator:** Jack Beatty  
**VP of Sales and Marketing:** Christopher B. Foster

## Counter Assault

120 Industry Court  
Kalispell, MT 59901-7991  
**Phone: (406) 257-4740**  
Fax: (406) 257-4740  
Toll Free: (406) 257-6674  
E-mail: [kirsten@counterassault.com](mailto:kirsten@counterassault.com)  
Contact: Kirsten Johnson, CFO  
**Web site: [www.counterassault.com](http://www.counterassault.com)**

### Company Description:

-Pepper spray products for use against humans and animals  
-Counter Assault Bear Deterrent Pepper Spray  
-OC-10 Defense Spray

### Staff:

**President:** Pride Johnson  
**CFO:** Kirsten Johnson  
**Office Manager:** Terry Morris

## Coyle & Caron LLC

99 First Parish Road  
Scituate, MA 02066-4029  
**Phone: (781) 545-0570**  
Fax: (781) 735-8122  
E-mail: [scoyle@coylecaron.com](mailto:scoyle@coylecaron.com)  
Contact: Sally Coyle, Managing Director  
**Web site: [www.coylecaron.com](http://www.coylecaron.com)**

**Company Description:** When a small, devoted office with strong, diversified experience is what you need--Coyle & Caron LLC provides just that. Partners Quentin Caron and Sally Coyle bring together over thirty years experience in landscape architecture, habitat planning, design, art and construction. Our approach to design emphasizes the distinguished role of zoos and aquariums as leaders as well as educators in environmental husbandry, sustainability, and thematic creativity. We welcome the challenges that arise from the complex task of creating a design that results in a meaningful visitor experience, a simulating and safe environment for the animals, and a well-considered place for zoo staff to work everyday. Our habitat and rockworld design approach is unique in the design community ensuring strong appropriate habitats integrated with well-designed barriers and off-exhibit facilities.

Coyle & Caron LLC has had the privilege of working with a variety of facilities throughout North America and abroad including the Smithsonian National Zoo, Zoo New England, Mystic Aquarium, BioParc Valencia, Lisbon Aquarium, Central Park Zoo, Queens Zoo, and the Dallas Zoo.

**Staff:**

**Managing Director:** Sally Coyle

**Director:** Quentin Caron

### David L. Manwarren Corporation

9146 9th Street  
Rancho Cucamonga, CA 91730-4405

**Phone: (909) 989-5883**

Fax: (909) 989-5493

E-mail: david@dlmanwarren.com

Contact: David L. Manwarren, President

**Web site:** [www.dlmanwarren.com](http://www.dlmanwarren.com)

**Company Description:** Provides complete exhibit construction services, such as rockwork, trees, water features, in anything from concrete to fiberglass, including design, design/build options, construction supervision, construction estimating, construction documents and specifications primarily for zoos and aquariums. The D.L. Manwarren Corporation also fabricates enhancements, such as artificial corals, bracket fungus, artificial vines and various artifacts, like sunken ships and associated components.

**Staff:**

**President:** David L. Manwarren

**Director/Major Projects:** Bill Corley

**VP/Administrative:** Jean Manwarren

**Fabrication:** Julie Wagner

**Director of Marine Operations:** Marty Wisner

**Director of Design:** Martin Schuchert

### December Diamonds

3425 Dellwood Road  
Waynesville, NC 28786

**Phone: (828) 926-3308**

Fax: (828) 926-3655

E-mail: decemberdiamonds@charter.net

Contact: Scott Nielsen & Troy Graves, Owners

**Web site:** [www.decemberdiamonds.com](http://www.decemberdiamonds.com)

**Company Description:** Aquatic ornaments and zoo ornaments.

### Dinosaurs Unearthed

11121 Horsehoe Way  
Richmond, BC, CANADA V7A 5G2

**Phone: (604) 277-0707**

Fax: (604) 277-1617

E-mail: syma@dinosaursunearthed.com

Contact: Syma Shaheen, Marketing & Sales Manager

**Web site:** [www.dinosaursunearthed.com](http://www.dinosaursunearthed.com)

**Company Description:** Dinosaurs Unearthed takes the lead in developing story-driven, entertaining,

educational dinosaur exhibitions. Highlights include some of the world's largest and most advanced animatronic dinosaurs along with full-sized skeletons and fossils.

### Display Dynamics, Inc.

One Display Pointe  
Englewood, OH 45322

**Phone: (937) 832-2830**

Fax: (937) 832-3543

Toll Free: (877) 832-2830

E-mail: vvp@disdyn.com

Contact: Veit Von Parker, President/CEO

**Web site:** [www.disdyn.com](http://www.disdyn.com)

**Company Description:** Full service designer and builder of museum and tradeshow exhibits. Our services include 2D and 3D structural design, engineering and fabrication, 2D & 3D graphic design and production, and installation of all structural and graphic elements.**Staff:**

**Vice President:** Jacqueline Parker

**General Manager:** Glenn Mescher

**Design Director:** Rob Clements

### Dixon Studios, Inc.

912 S. Park Avenue  
Tucson, AZ 85719-6741

**Phone: (520) 628-3699**

Fax: (520) 628-4216

E-mail: kenichols@dixonstudios.com

Contact: Kay Nichols, President

**Web site:** [www.dixonstudios.com](http://www.dixonstudios.com)

**Company Description:** Design and fabricate exhibits for zoos, aquaria, visitor centers and museums.

**Staff:**

**President:** Kay Nichols-Dixon

**Vice President:** Gary Dixon

**Accounting:** Lauren Villalobos

**Management:** Kevin Illige

### Dodson Studios, Inc.

332 W. Lee Highway #100  
Warrenton, VA 20186

**Phone: (703) 758-2555**

Fax: (703) 935-0094

E-mail: dodsonstudios@aol.com

Contact: April Seeley Dodson, President

**Web site:** [www.dodsonstudiosinc.com](http://www.dodsonstudiosinc.com)

**Company Description:** A talented team of artists dedicated to providing our clients with exceptional exhibits and rockwork. Our experienced professionals also specialize in concrete sculptural pieces, architectural facades, and artificial tree fabrication.

**Staff:**

**President:** April Seeley Dodson

### Doppelmayr CTEC, Inc.

6452 Fig Street, Unit B  
Arvada, CO 80004

**Phone: (303) 277-9476**

Fax: (303) 277-9759

Toll Free: (800) 732-9939

E-mail: randy.woolwine@doppelmayrctec.com

Contact: Randy Woolwine, Vice President Sales

**Web site:** [www.doppelmayr.com](http://www.doppelmayr.com)

**Company Description:** Provide skyrides for zoos and amusement parks. Additional services include service, maintenance, and testing of skyride installations.

We also own and operate a small Zoo as a public service in Austria.

**Staff:**

**President:** Mark Bee

**Vice President Sales:** Randy Woolwine

**Customer Service Manager:** Red Blomer

### Economics Research Associates

10990 Wilshire Boulevard Ste 1500  
Los Angeles, CA 90024-3917

**Phone: (310) 477-9585**

Fax: (310) 478-1950

E-mail: Steve.balgrosky@aecom.com

Contact: Steve W. Balgrosky, Vice President

**Web site:** [www.era.aecom.com](http://www.era.aecom.com)

**Company Description:** ERA is widely recognized as the world leader in providing market research, attendance forecasting and financial feasibility studies for entertainment and cultural attractions. For zoos and aquariums, our services include strategic planning; market evaluation and attendance projections for master plans; financial and business plans; and economic impact studies. Offices in seven U.S. cities and London and Hong Kong.

**Staff:**

**Vice President:** Steve W. Balgrosky

**Senior Associate:** John K. Haeseler

**Senior Associate:** Melissa Mayer

## ECOS Communications

2028 17th Street  
Boulder, CO 80302

**Phone: (303) 444-3267**

Fax: (303) 444-3730

E-mail: info@ecos.us

Contact: Seth Frankel, Managing Director

**Web site: [www.ecos.us](http://www.ecos.us)**

**Company Description:** Founded in 1991, ECOS Communications provides master planning, interpretive signage, branding and exhibit design services. From ideation to installing the last nut and bolt, ECOS' 125+ years of cumulative exhibition experience brings a wealth of insight, and fun! Whether it's a small or large project, we provide a full range of creative services, including in-house design, research and content development. Our combination of scientific experience and artistic creativity are unique in the exhibit field. We have received numerous national awards from the National Association for Interpretation (NAI), Society for Environmental Graphic Design (SEGD), AZA, and many others. Clients include zoos, aquariums and other natural/cultural history venues throughout North and Central America. We take tremendous pride in being the sole source for many long-term clients... as well as in developing new and exciting relationships.

### Staff:

**Managing Director:** Seth Frankel

**Principal:** Chip Isenhardt

**Senior Designer:** Jenny Dyer

**Senior Developer:** Jennifer Chapman

**Principal:** Jill Isenhardt

**Designer:** Kevin Oehler

**Developer:** Michelle Wolf

## EDG

10999 Riverside Drive, Suite 200  
North Hollywood, CA 91602-2239

**Phone: (818) 763-8888**

Fax: (818) 763-2288

E-mail: patsy.tillisch@edgcompany.com

Contact: Patsy Tillisch, Principal

**Web site: [www.edgcompany.com](http://www.edgcompany.com)**

**Company Description:** EDG is an innovative destination development partner for resorts, hotels, entertainment retail, theme parks, themed animal attractions, and related mixed-use real estate venues worldwide, specializing in projects with entertainment elements. EDG specializes in development strategies, master planning, branding, project and design management, and operational planning services for owners and investors seeking innovative and unique destination experiences. From idea generation through implementation and opening day, they support their clients throughout the life of each project. As the owner's strategic partner, EDG brings into focus each client's vision, enhancing real estate

and economic value to meet business objectives. EDG applies our vast experience in solving complex issues such as regional tourism initiatives, traffic and transportation, pre-development, sustainability, infrastructure systems, and intellectual property & branding strategies. EDG has active projects in China, Korea, Malaysia, UAE, Egypt, and USA. EDG ([www.edgcompany.com](http://www.edgcompany.com)) is based in North Hollywood, California, USA.

### Staff:

**Principal:** Patsy Tillisch

**Principal:** Bob Pope

**Principal/Co-Founder:** Lee Lanselle

**Principal/Co-Founder:** Thomas Kozlowski

**Principal/Co-Founder:** Rob Wyatt

## Edge Concrete

18740 142nd Avenue NE  
Woodinville, WA 98072

**Phone: (425) 482-3343**

Fax: (425) 482-3342

E-mail: jeff@edgeconcretellc.com

Contact: Wendy Endres

**Web site: [www.edgeconcretellc.com](http://www.edgeconcretellc.com)**

**Company Description:** Specializing in fabrication and installation of naturalistic environments, exhibitry, and modeling for zoos, aquariums and children's museums.

-Artistic Shotcrete and Guniting Contractor

-Themed Environments

-Artificial carved rock work

-Climbing walls

-Water features

-Aquarium tank inserts

### Staff:

**Business Manager:** Craig Morrison

**Office Manager:** Kevin Morrison

**Field Manager:** Tawn Endres

**Art Manager:** Hang Liu

## EDSA

1512 E. Broward Boulevard, Suite 110  
Ft. Lauderdale, FL 33301

**Phone: (954) 524-3330**

Fax: (954) 524-0177

E-mail: jlalli@edsaplan.com

Contact: Joseph J. Lalli, President & Managing Partner

**Web site: [www.edsaplan.com](http://www.edsaplan.com)**

**Company Description:** As one of the industry's most respected planning and landscape architectural firms, EDSA's talented designers have mastered the subtle art of transforming creative ideas into solid concepts and weaving these concepts into a coherent engaging storyline, providing the foundation for the total guest experience. Our expertise in master planning, concept design,

capacity and programming analysis, theme development and complete site design includes museums, zoos, aquariums, theme parks and sports venues around the globe.

### Staff:

**President & Managing Partner:** Joseph J. Lalli

**Vice President:** John Allyn, ASLA

**Principal:** Gregg Sutton, ASLA

**Associate Principal:** Edwin Linquist, ASLA

**Marketing Manager:** Jill Martinez

## EHDD Architecture

500 Treat Avenue  
San Francisco, CA 94110-2014

**Phone: (415) 285-9193**

Fax: (415) 285-3866

E-mail: m.litalien@ehdd.com

Contact: Marc L'Italien, Principal

**Web site: [www.ehdd.com](http://www.ehdd.com)**

**Company Description:** EHDD is an internationally recognized architecture firm specializing in aquariums, zoos, and museums. The firm has a fifty-nine year history of designing buildings that are extraordinarily empathetic to site, context, and client needs. A partial client list includes the Monterey Bay Aquarium, John G. Shedd Aquarium, Aquarium of the Pacific, The Florida Aquarium, National Museum of Marine Biology/Aquarium in Taiwan, Los Angeles Zoo, San Diego Zoo, Brookfield Zoo, Philadelphia Zoo and Lincoln Park Zoo.

### Staff:

**Principal:** Chuck Davis, FAIA

**Principal:** Marc L'Italien, FAIA

**Principal:** Jennifer Devlin, AIA

**Principal:** Duncan Ballash, AIA

**Principal:** Scott Shell, AIA

**Assoc. Principal:** Greta Jones

**Assoc. Principal:** Glynnis Briggs

**Assoc. Principal:** Rick Feldman

**Assoc. Principal:** David Vogel

**Sr. Associate:** John Christiansen

**Sr. Associate:** Andy Sohn

**Sr. Associate:** Ursula Currie

**Sr. Associate:** Kevin Killen

**Sr. Associate:** Pierre Zetterberg

## Emperor Aquatics, Inc.

2229 Sanatoga Station Road  
Pottstown, PA 19464-3200

**Phone: (610) 970-0440**

Fax: (610) 970-0443

E-mail: info@emperoraquatics.com

Contact: Steve Zimmer, President

**Web site: [www.emperoraquatics.com](http://www.emperoraquatics.com)**

**Company Description:** Emperor Aquatics, Inc. offers cutting-edge water filtration technology supported by third-party validated information. Our extensive line includes high-quality ultraviolet

sterilizers, a wide variety of mechanical and biological filtration components, and much more. We will match the equipment to your application's specific requirements for an efficient and cost-effective filtration system. The objective of our firm is, and has always been, to provide our customers with the highest quality equipment and technical support-- we strive to provide the most accurate and factual information possible about our products and our industries. Visit [www.emperoraquatics.com](http://www.emperoraquatics.com) for more information.

**Staff:**

**President:** Steve Zimmer  
**NE Sales Manager:** Adrian Megay  
**Marketing & Graphics:** Scott Paparella

### EnTCo's The Ride Works

125 James Way  
Southampton, PA 18966  
**Phone: (215) 355-9100**  
Fax: (215) 357-4000  
E-mail: [rlloyd@therideworks.com](mailto:rlloyd@therideworks.com)  
Contact: Robert E. M. Lloyd, President & Chief Creative Officer  
**Web site:** [www.therideworks.com](http://www.therideworks.com)

**Company Description:** EnTCo's The Ride Works creates themed attractions for zoos, museums, science centers, family entertainment centers and theme parks. We specialize in custom attractions and offer the award-winning interactive photo adventures of Wild Earth: African Plains Safari and the new Deep Ocean Safari featuring Philippe Cousteau and NOAA/NMSP that use our long history of motion base expertise and our skill and passion for creating compelling interactive experiences. We work with experts around the world to craft accurate and emotional adventures that support your mission and engage your audience in a story that they help complete. The Ride Works: stories moving people.

**Staff:**

**Director of Sales & Marketing:** Dave Mitchell  
**Sales Associate:** Stacey Tomes

### Eurolink Design Corporation

930 Huber Street, Suite H  
Grover Beach, CA 93433-3029  
**Phone: (805) 481-4507**  
Fax: (805) 481-4512  
E-mail: [jasmynj@eurolinkdesign.com](mailto:jasmynj@eurolinkdesign.com)  
Contact: Jasmyn Johnson, Administration Assistant  
**Web site:** [www.eurolinkdesign.com](http://www.eurolinkdesign.com)

**Company Description:** Supplies state-of-the-art electric penny press souvenir machines which are placed in zoos/aquariums. Your guests' pennies are transformed into an elongated collectible souvenir coin with artwork designs and logos all customized for each location. Also available in quarter press. Zoo themed Footsie Wootsie™ machines, Animal Power

and Marine Power impulse machines and Photo Booths.

**Staff:**

**President:** Dale Williams  
**Vice President Marketing:** Lynn Hughson  
**Administrative Assistant:** Jasmyn L. Johnson

### Event Network

1010 Turquoise Street, Suite 325  
San Diego, CA 92109  
**Phone: (503) 635-1249**  
Fax: (503) 675-2826  
E-mail: [jerry@eventnetwork.com](mailto:jerry@eventnetwork.com)  
Contact: Jerry Gilbert, Vice President of Marketing  
**Web site:** [www.eventnetwork.com](http://www.eventnetwork.com)

**Company Description:** Event Network is the leading operator of gift shops for zoos, aquariums, museums, science centers, botanical gardens and other highly regarded cultural attractions throughout North America. Our company philosophy and values are rooted in the notion that we are invited guests at each of these wonderful institutions. We look at each partnership unto itself and build customized merchandise assortments and store operations teams to fit into their unique environments. Ultimately, our purpose is to extend and elevate the guest experience and achieve the maximum retail potential of our partners' cultural attractions.

As a sharp contrast to other third-party retail solution providers, Event Network focuses exclusively on retail and the results have been phenomenal. Our experience, creativity, passion and commitment to integrated partnerships have yielded extraordinary results. We guarantee our partners a higher return from retail than they have achieved on their own or with another third-party operator. We are committed to continuous improvement and to provide exemplary guest service. We love what we do and feel fortunate to be part of such an important and dynamic industry.

**Staff:**

**President:** Larry Gilbert  
**VP of Purchasing:** Helen Sherman  
**VP of Human Resources:** Merry DeMartino  
**VP of Marketing:** Jerry Gilbert

### Fauna Research, Inc.

8 Bard Avenue  
Red Hook, NY 12571-1108  
**Phone: (845) 758-2549**  
Fax: (845) 758-2550  
E-mail: [faunaresearch@yahoo.com](mailto:faunaresearch@yahoo.com)  
Contact: Mark MacNamara, President/Owner  
Web site: [faunaresearch.com](http://faunaresearch.com)

**Company Description:** Hard to find handling equipment for non-domestic hoofstock such as: hydraulic hoofstock tamer, standard mechanical tamer, giraffe tamer, rhino crates and restraint, bison and large bovid head gates, chutes, corrals and sorting tubs, and portable trap and management pens for deer and antelope.

**Staff:**

**President/Owner:** Mark MacNamara  
**Secretary/Treasurer/Owner:** Martha MacNamara  
**Director of Operations:** Jim Reiter  
**Farm/ Manager:** Tom Tomlinson

### FedEx Services

612 N. Access Road, 2nd Floor  
Chicago, IL 60666  
**Phone: (773) 601-5930**  
Fax: (773) 601-0545  
Toll Free: (800) 405-9052  
E-mail: [bcllemmons@fedex.com](mailto:bcllemmons@fedex.com)  
Contact: Bruce Clemmons, Manager Live Animal Desk

**Company Description:** Air transportation of animals on scheduled service flights.

**Staff:**

**Live Animal Specialist:** Lydia Petropoulos  
**Live Animal Specialist:** Carolyn Frisch  
**Live Animal Specialist:** Mark Bakke  
**Live Animal Desk Assistant:** Kathleen Terzinski

### Feodor Pitcairn Productions, LTD

2860 Papermill Road/Box 513  
Bryn Athyn, PA 19009  
**Phone: (215) 947-9830**  
Fax: (215) 947-9855  
E-mail: [laura.vagnone@feodorpitcairnproductions.com](mailto:laura.vagnone@feodorpitcairnproductions.com)  
Contact: Laura Vagnone, Vice-President  
**Web site:** [www.feodorpitcairnproductions.com](http://www.feodorpitcairnproductions.com)

**Company Description:** FPP is an independent production company specializing in High-Definition underwater natural history documentary, theatrical films, educational and conservation oriented programming, custom HD exhibits and installations for museums, aquariums, and other institutions.

**Staff:**

**Founder, Vice President:** Feodor Pitcairn  
**Vice-President:** Laura Orthwein Vagnone

## French & Parrello Associates, PA

1800 Route 34, Suite 101  
Wall, NJ 07719

**Phone: (732) 312-9800**

Fax: (732) 312-9801

E-mail: info@fpaengineers.com

Contact: Meggan Modrzejcki, Proposal Coordinator

**Web site: fpaengineers.com**

**Company Description:** Founded in 1974, French & Parrello Associates, P.A., is a full-service engineering firm, employing over 140 professionals in four offices- Wall (headquarters), Mullica Hill and Hackettstown, NJ and Bethlehem, PA.

### Staff:

**Landscape Architect:** Mike Piga, CLA, RLA

**Sr. Vice President:** Keith B. Smith, PE, CME, PP

**Sr. Vice President:** Willaim F. Nero, PE, CME, PP

**Sr. Vice President:** Mike Troncone, PE

## Fybroc Division/Met-Pro Corporation

700 Emlen Way  
Telford, PA 18969

**Phone: (215) 723-8155**

Fax: (215) 723-2197

Toll Free: (800) 392-7621

E-mail: gdalterio@met-pro.com

Contact: Gennaro A. D'Alterio, General Manager

**Web site: www.fybroc.com**

**Company Description:** Fybroc - Manufacturer of non-metallic, centrifugal, fiberglass reinforced plastic (FRP) pumps.

All types of aquarium/aquaculture applications (filtration or ozone systems, recirculation, seawater in-take, etc.)

Supplier to over 100 major aquariums worldwide.

Pump systems include "all FRP" magnetic-drive ANSI, horizontal end-suction ANSI, self-priming, close-coupled configurations, and vertical sump designs. End-suction and self-priming magnetic-drive versions (polypropylene/kynar) are also available. Flow coverage from 5-5000 GPM and heads to 450 ft. TDH. These pumps are an excellent choice and ideal for both saltwater and freshwater.

### Staff:

**Gen Sales & Marketing Manager:**  
Gennaro A. D'Alterio

**General Manager:** Gennaro A. D'Alterio

**Northeast Regional Sales Mgr.:** Mark Riddle

**Midwest Regional Sales Mgr.:** John Chenault

**Central Region Sales Mgr.:** Arnie Lockstein

**Southeast Regional Sales Mgr.:** Bill Wilson

**Northwest Regional Sales Mgr.:** Joe Juska

## Gateway Ticketing Systems, Inc.

315 E. 2nd Street  
Boyertown, PA 19512-1601

**Phone: (610) 987-4000**

Fax: (610) 987-4001

Toll Free: (800) 487-8587

E-mail: sales@gatewayticketing.com

Contact: Mike Furman, Director of Sales

**Web site: www.gatewayticketing.com**

**Company Description:** Gateway Ticketing Systems, Inc. is the world leader in admission control and ticketing software for the cultural, leisure and transportation industries. In business for 21 years, Gateway provides sales, service, and support throughout North America and worldwide.

Galaxy, Gateway's revenue management and admission control system, provides a comprehensive solution for zoos and aquariums to control data, revenue and security. They can manage and monitor admissions, events, guest services and retail from one central location, and track sales whenever and wherever they take place. Gateway provides the tools to improve operations efficiency, enhance the guest experience, cut costs and increase sales.

### Staff:

**Director of Sales:** Mike Furman

**Sales Representative:** Ian McMillan

**Sales Representative:** Charlie Brochart

## Gecko Group

211 West Chestnut Street  
West Chester, PA 19380

**Phone: (610) 430-0305**

Fax: (610) 430-8633

E-mail: ellie@geckogroup.com

Contact: Ellie Byrom-Haley, President/CCO

**Web site: www.geckogroup.com**

**Company Description:** Gecko Group is a leading environmental graphics design firm in the aquarium, zoo and museums marketplace. We help education-focused destinations create authentic and positive visitor experiences. Our design disciplines concern the visual and strategic aspects of way finding, signage, identity, interpretive graphics and exhibits that shape the idea of place.

### Staff:

**President/COO:** Ellie Byrom-Haley

**Creative Director:** Jill Metzger

**Creative Services Director:** Kathy Hughes

**Marketing Director:** Liz Ruff

## GeckoTrack, a part of the Active Network

3350 Monte Villa Parkway, Suite 100  
Bothell, WA 98021

**Phone: 877-996-2267**

Fax: 425-488-6098

E-mail: nick@active.com

Contact: Nick Hawley, GeckoTrack Director

**Web site: www.thriva.com**

**Company Description:** Thriva's GeckoTrack, formerly GeckoTech Systems, provides the all-in-one technology solution for AZA organizations. Our services include registration and management for education, outreach and special event programs (including automatic confirmations and payment processing), online donation options, membership and ticketing sales, online gift shops, group reservations, secure online photo galleries, online accounts for all members and more. Additionally, our software has simple mass communication tools, flexible reporting features, powerful database management, and many more features for day-to-day operations.

### Staff:

**CEO:** Matt Ehrlichman

**Director of GeckoTrack:** Nick Hawley

**Marketing:** Jake Cooney

## Haagen-Dazs Shoppe Co.

500 Washington Avenue S. #2040  
Minneapolis, MN 55415

**Phone: (612) 337-3314**

Fax: (612) 337-3301

E-mail: molly.hanson@dreyers.com

Contact: Molly Hanson, Franchise Sales Manager

**Web site: www.haagendazs.com**

**Company Description:** Haagen Dazs Shops is a unique franchise opportunity that could add an extraordinarily appealing component to your food service operation.

### Staff:

**Director- Development:** Dan Ogiba

**Manager- Development:** Michael Patterson

**Manager- Construction & Design:** Christie Wells

**Manager- Franchise Sales:** Molly Hanson

## Habitat Systems Limited

4489 NW Second Avenue, Suite 3B  
Des Moines, IA 50313

**Phone: (515) 280-1382**

Fax: (515) 280-1210

Toll Free: (888) 909-5795

E-mail: info@habitatssystemsltd.com

Contact: Pat Knowles

**Web site: www.habitatssystemsltd.com**

**Company Description:** Habitat Systems Limited: With over 50 years of custom cage building and

animal care experience we design housing with features that are safe and healthy for the animals and keeper friendly. We are custom fabricators of exquisite exhibits as well as off-exhibit housing, veterinary clinic ICU's, educational travel cages, butterfly chrysalis, incubators. Each unit is built to your specifications. We can reduce your operations costs with our hollow core PVC plastic cages that are functionally superior and energy efficient.

**Staff:**

**President/Partner:** Tom Weidner

**Vice President/Partner:** Pat Knowles

**Zoo Consultant:** Doug Holmes

**Zoo Consultant:** Rico Walder

### Hadley Exhibits, Inc.

1700 Elmwood Avenue  
Buffalo, NY 14207-2408

**Phone: (716) 874-3666**

Fax: (716) 874-9994

E-mail: [pwarner@hadleyexhibits.com](mailto:pwarner@hadleyexhibits.com)

Contact: Paul Warner, National Account Executive

**Web site: [www.hadleyexhibits.com](http://www.hadleyexhibits.com)**

**Company Description:** Hadley Exhibits has been creating award-winning, immersive environments for zoos and museums for over 60 years. Our zoo projects are located across the country from New York to California and states in between. We offer a complete range of exhibit support including design sensitive services, project management, budget analysis reports, interpretive graphics, interactive devices, sculpting, and way finding signage, to name a few. Hadley Exhibits is housed in a well-equipped 180,000 square foot facility. Our experience includes extensive experience with ADA compliance.

**Staff:**

**President:** Theodore K. Johnson

**National Account Executive:** Paul Warner

**Project Manager:** Chris Emo

### Hammerhead International

1941 Gentle Bluff Court  
N. Las Vegas, NV 89084

**Phone: (702) 646-4275**

Fax: (702) 646-4276

E-mail: [jason@hammerheadintl.com](mailto:jason@hammerheadintl.com)

Contact: Jason Jovaag, CEO/Principle

**Web site: [www.hammerheadintl.com](http://www.hammerheadintl.com)**

**Company Description:** Glazing Specialist for underwater, above water, acrylic and glass; Hammerhead International is the preferred installation company for zoos and aquariums across the world. From concrete consultation and waterproofing application, Hammerhead International specializes in the installation of glass and acrylic viewing panels for aquatic and dry habitats. Whether your project needs laminated low iron glass to complicated curved panels or tunnels,

our professional installation is second to none for watertight and leak-free installations.

Hammerhead International is your answer for "turn key" water containment and leak free glazing. Hammerhead waterproofing systems can be integrated into any aquatic habitat.

From lead detection, remediation and waterproofing, Hammerhead International offers a variety of restoration services. Hammerhead includes acrylic panel scratch removal, polishing, and underwater diving for leak detection and waterproofing repair. These services are executed by underwater certified divers.

For your next project, contact the preferred installation company for zoos and aquariums, Hammerhead International - "Heads above the Rest".

**Staff:**

**CEO/Principle:** Jason Jovaag

### Hayward Industrial Products - Flow Control Systems

1 Hayward Industrial Drive  
Clemmons, NC 27012

**Phone: (336) 712-9900**

Fax: (336) 712-0428

Toll Free: (888) 429-4635

E-mail: [dbirch@haywardnet.com](mailto:dbirch@haywardnet.com)

Contact: Dick Birch, Director of Marketing

**Web site: [www.haywardflowcontrol.com](http://www.haywardflowcontrol.com)**

**Company Description:** Plastic valves, strainers, filters and pumps.

**Staff:**

**Dir. Of Sales:** Mike Cipicchio

**VP/GM:** Joe Aquino

**Marketing Assoc:** Cynthia Hulme

### HMS Zoo Diets Inc.

1222 Echo Lane  
Bluffton, IN 46714-2805

**Phone: (260) 824-5157**

Fax: (260) 824-5254

E-mail: [hmszoo@adamswells.com](mailto:hmszoo@adamswells.com)

Contact: A.J. Higginbottom, National Sales Manager

**Company Description:** Supplier of exotic animal, bird and fish diets with the capability to create custom diets and providers of nutritional consultation service and training for zoo staff.

**Staff:**

**National Sales Manager:** A.J. Higginbottom

### IEG, LLC

640 North LaSalle, Suite 450  
Chicago, IL 60610-3777

**Phone: (312) 944-1727**

Fax: (312) 944-1897

Toll Free: (800) 834-4850

E-mail: [greg.ahern@sponsorship.com](mailto:greg.ahern@sponsorship.com)

Contact: Gregory Ahern, Business Development

Manager

**Web site: [www.sponsorship.com](http://www.sponsorship.com)**

**Company Description:** For 25 years, IEG has been helping zoos and aquariums harness the power of sponsorship, making it work for them.

IEG Advisory Services works one-on-one with clients to solve their most pressing sponsorship challenges, from developing packaging and sales strategies that dramatically increase revenue for properties, to determining the right opportunities, management approaches and measurement metrics for sponsors.

Our work starts with the insight that in a world where customers are savvy, selective, and empowered, the only way to reach them is to have them reach you. This means sponsorship must be a welcome addition to customer's lives, not an unwelcome intrusion.

Our clients include leading zoos and aquariums such as the Aquarium of the Pacific, Brookfield Zoo/Chicago Zoological Society, Bronx Zoo/New York Aquarium, Calgary Zoo, Detroit Zoo, John G. Shedd Aquarium, Kansas City Zoo, Lincoln Park Zoo, Minnesota Zoo, National Aquarium in Baltimore, New England Aquarium, National Wildlife Federation, The Nature Conservancy, St. Louis Zoo and World Wildlife Federation and Wildlife Conservation Society, just to name a few.

**Staff:**

**Senior VP IEG Advisory Services:** Tim Trusty

**Director IEG Valuation Services:** Shan Riggs

## Imagine Exhibitions Inc

137 Bolling Road NE  
Atlanta, GA 30305

**Phone: (404) 514-0385**

E-mail: tzaller@imagineexhibitions.com

Contact: Tom Zaller, President/CEO

**Web site: [www.imagineexhibitions.com](http://www.imagineexhibitions.com)**

**Company Description:** Imagine Exhibitions creates, produces, and represents blockbuster traveling exhibitions worldwide. Imagine is currently traveling Planet Shark and other exciting exhibitions.

### Staff:

**President/CEO:** Tom Zaller

**Exhibitions Coordinator:** Debbie Gulick

## Imprint Plus

Unit 260, 21320 Gordon Way  
Richmond, BC, V6W1J8 CANADA

**Phone: (604) 278-7147**

Fax: (604) 278-7149

E-mail: kim@imprintplus.com

Contact: Kim Smith

**Web site: [www.imprintplus.com](http://www.imprintplus.com)**

**Company Description:** Imprint Plus, the inventor of the high performance name badge, is proud to be aligned with the movement for a greener planet. With that in mind, we designed The Reusable Name Badge and Sign. Our name badges and signs reduce your waste in 3 ways:

(1) Reusability results in WAY less waste than the other guys

(2) On-site customize-ability eliminates per unit shipping, reducing your carbon footprint.

(3) Our new Peel-off Insert Sheets allow you to print inserts one by one until the entire sheet is used-its patented double-layer design is what enables you to feed it through the printer over and over

Beyond saving the planet, The Reusable Name Badge and Sign are designed to help you communicate your brand message clearly and consistently, setting the tone for strong customer relationships.

### Staff:

**CEO:** Marla Kott

**President:** Ellen Flander

**Marketing:** Kim Smith

## Int. Gift Expo. in the Smokies & Souv. Super Show

PO Box 9412

Toledo, OH 43697

**Phone: (800) 430-7608**

Fax: (800) 430-8448

Toll Free: (800) 430-7608

E-mail: susan@iges.us

Contact: Susan Mills, VP

**Web site: [www.iges.us](http://www.iges.us)**

**Company Description:** Organize and produce wholesale trade shows.

### Staff:

**President:** Jerry Mayer

**Account Executive:** Heather Hoffman

**Account Executive:** Tiffany Tysiak

**Sales Assistant:** Beth Buchanan

## International Cordage

2240 S. 17th Street

Phoenix, AZ 85034

**Phone: (602) 252-3155**

Fax: (602) 252-3053

Toll Free: (800) 920-1474

E-mail: incoarz@yahoo.com

Contact: Merle Kingham, President

**Web site: [www.international-cordage.net](http://www.international-cordage.net)**

**Company Description:** Manufacturer and installer of custom net products including hand-woven stainless steel mesh for exhibits, enrichment products, handrail nets, children's playground nets, artificial vines and suspension bridges.

### Staff:

**President:** Merle Kingham

**VP Operations:** Kyle Nichols

**Field Supervisor:** Damian Grogan

## iZone

2526 Charter Oak Drive, Suite 100

Temple, TX 76502

**Phone: (254) 778-0722**

Fax: (254) 778-0938

Toll Free: (888) 464-9663

E-mail: mike@izoneimaging.com

Contact: Mike MacEachern, President

**Web site: [www.izoneimaging.com](http://www.izoneimaging.com)**

**Company Description:** iZone manufactures premium quality High Pressure Digital Laminate (DHPL) graphic panels for all types of exhibit signs, displays, murals, and cabinetry for both indoors and outdoors.

### Staff:

**President:** Mike Maceachern

**AIA, RIBA:** Ken Ethridge

## James Karl Fischer AIA RIBA

3414 Scenic Court

Denville, NJ 07834

**Phone: (973) 979-1984**

Fax: (973) 442-1984

E-mail: [jkfdesign@aol.com](mailto:jkfdesign@aol.com)

Contact: James Karl Fischer, PhD

**Company Description:** James Karl Fischer AIA RIBA specializes in day-lighting analysis and design, complementing this with judicious use of artificial light to create ecologically sensitive exhibits whilst maintaining maximum visibility for public and staff alike. For prominent lighting projects, the firm partners with L'Observatoire Lighting <<[www.lobsintr.com](http://www.lobsintr.com)>> to achieve architectural lighting that is elegant and evocative.

James Karl Fischer AIA RIBA also provides small zoo master planning, taking into account uncertain budgetary contingencies through a flexible approach. We consider zoning strategically; reviewing health, safety and welfare issues; architectural and landscape potential; local community involvement; graphic and perceptual qualities, and of course lighting.

### Staff:

**Owner:** James Karl Fischer

## Jones & Jones

105 South Main Street, #300

Seattle, WA 98104-3474

**Phone: (206) 624-5702**

Fax: (206) 624-5923

E-mail: [info@jonesandjones.com](mailto:info@jonesandjones.com)

Contact: Tom Carlson, Marketing Director

**Web site: [www.jonesandjones.com](http://www.jonesandjones.com)**

**Company Description:** Architects, landscape architects, planners, and exhibit designers known for world-class quality and innovation. Specialties include master planning, interpretive planning, architectural design, and landscape design for zoos, aquaria, botanical gardens, and conservation projects. Client list includes Miami Metro Zoo, John Ball Zoo, Jacksonville Zoo, Busch Gardens, Dublin Zoo, Caldwell Zoo, San Diego Zoo, Los Angeles Zoo, Melbourne Zoo, Detroit Zoo, San Antonio Zoo, Arizona-Sonora Desert Museum, and Disney's Animal Kingdom. Projects have won exhibit awards from AZA 12 times.

### Staff:

**Principal:** Grant R. Jones, FASLA

**Principal:** Ilze Jones, FASLA

**Principal:** Johnpaul Jones, FAIA

**Principal:** M. Mario Campos, AIA

**Principal:** Chris Overdorf, ASLA, APA

**Marketing Director:** Tom Carlson

## K & K Insurance Group, Inc.

1712 Magnavox Way  
Fort Wayne, IN 46804  
**Phone: (260) 459-5762**  
Fax: (260) 459-5624  
Toll Free: (866) 554-4636  
E-mail: stephanie\_waldron@kandkinsurance.com  
Contact: Stephani Waldron  
**Web site: [www.kandkinsurance.com](http://www.kandkinsurance.com)**

**Company Description:** Insurance agency providing property and casualty insurance for zoos and aquariums.

**Staff:**  
**Senior Account Representative:** Joyce Van Zant

## K & M International/KMIT Solutions

1955 Midway Drive  
Twinsburg, OH 44087-1948  
**Phone: (330) 425-2550**  
Fax: (330) 425-3777  
Toll Free: (800) 800-9678  
E-mail: sales@kmitsolutions.com  
Contact: Douglas Hunt, Sales  
**Web site: [www.kmitsolutions.com](http://www.kmitsolutions.com)**

**Company Description:** KMIT Solutions offers a comprehensive software program for Zoos and Aquariums. A fully integrated suite providing secure access to all data. Modules include: retail, admissions, food service, event planning, membership and e-commerce functionality.

K&M International is home of the Wild Republic brand and the exclusive AZA licensed toy line. We specialize in realistic plush and wildlife-themed toys. Our products promote creative interaction with the wonderful world of nature and provide educational information about animals.

**Staff:**  
**President:** G.B. Pillai  
**Executive Director:** Vishnu Chandran  
**KMIT Solutions Sales Manager:** Douglas Hunt  
**K&M International Plush/Toy Sales Manager:** Gavin Lake

## K Design

942 Harbor View Drive  
Memphis, TN 38103  
**Phone: (901) 523-2828**  
Fax: (901) 523-2828  
E-mail: kkelley7@comcast.net  
Contact: Kathy Kelley, President  
**Web site: [www.k-designgraphics.com](http://www.k-designgraphics.com)**

**Company Description:** K Design is a twenty year old professional design firm specializing in exhibit signage. We research, write, illustrate, design, fabricate and oversee installation of environmental graphics for museums, nature centers and zoos. Additional design services include logos, property

maps, wayfinding signage and interactive exhibits. Clients include: Memphis Zoo, Dickerson Park Zoo, Jackson Zoological Park, Micke Grove Zoo, Strawberry Plains Audubon Center, Fort Wayne Children's Zoo, John Ball Zoo, Pocatello Zoo, Scovill Zoo, Louisiana Purchase Zoo and Gardens, and Alexandria Zoo.

**Staff:**  
**President:** Kathy Kelley

## L & M Fisheries D.B.A. Bionic Bait

3330 NE 6th Terrace  
Pompano Beach, FL 33064  
**Phone: (954) 941-4665**  
Fax: (954) 941-5252  
Toll Free: (800) 848-9289  
E-mail: mstahl@bionicbait.com  
Contact: Mike Stahl, Sales Manager  
**Web site: [www.bionicbait.com](http://www.bionicbait.com)**

**Company Description:** Bionic bait is a leading fish distributor in the southeastern United States. Our products include capelin, herring, silversides, trout, shrimp, lake smelt, Peruvian smelt, mullet, ballyhoo, goggle eyes, bonito, mackerel and many more. Our hallmarks are quality products and extraordinary customer service.

**Staff:**  
**Owner:** Patrick Lynch  
**Owner:** Mark Montella  
**Sales Manager:** Mike Stahl

## Lancer Hospitality

1255 Trapp Road  
Eagan, MN 55121  
**Phone: (651) 290-9864**  
Fax: (651) 290-9442  
E-mail: gbaron@lancercatering.com  
Contact: Glenn Baron, President  
**Web site: [www.lancercatering.com](http://www.lancercatering.com)**

**Company Description:** Lancer is committed to providing quality products, good nutrition and great tasting food. Our commitment to socially responsible practices includes sustainability, recycling, natural and healthy food choices and responsible sourcing that will help lessen our impact on the environment.

We source local products to help reduce transportation costs and emissions. Our vendors are screened to ensure they are responsible partners. We look for earth-friendly products and actively participate in recycling programs.

**Staff:**  
**President:** Glenn Baron  
**V.P. Catering:** Tom Rubenstein  
**Marketing Director:** Jackie Northard  
**General Manger:** Tom Kelly

## Lands' End Business Outfitters

6 Lands' End Lane  
Dodgeville, WI 53595  
**Phone: (608) 935-6342**  
Fax: (800) 297-2606  
Toll Free: (800) 535-3060  
E-mail: nationalsales1@landsend.com  
Contact: Jolena Siegenthaler, Natl Account Executive  
**Web site: [www.landsend.com/business](http://www.landsend.com/business)**

**Company Description:** Lands' End Business Outfitters is your source for business apparel including business uniforms and embroidered shirts. Our business apparel is sure to make your team stand out with company logo clothing, embroidered outerwear and more.

**Staff:**  
**National Sales Exec:** Jolena Siegenthaler

## Lazenby Design Associates

[The Catkin, New York Mills](#)  
[Summerbridge, North Yorkshire, UNITED KINGDOM HG3 4LA](#)  
**Phone: (142) 378-1471**  
E-mail: david@lazenbydesign.com  
Contact: David Lazenby, Creative Director  
**Web site: [www.lazenbydesign.com](http://www.lazenbydesign.com)**

**Company Description:** Specialist designers and planners of exhibits, highly naturalistic habitats, immersive environments, and landscapes for zoos, aquariums, museums, and botanical gardens.

Lazenby Design Associates offer full exhibit design service from concept to final design. Primary services include feasibility and budget assessments; 2D & 3D visualization; scale model-making; design and contractor documentation; content development; graphic and interpretive exhibit design; art-direction.

Lazenby Design Associates work worldwide on projects of all magnitude from single exhibits to major institutional developments.

**Staff:**  
**Creative Director:** David Lazenby

## Lester Kalmanson Agency, Inc.

235 S. Maitland Avenue, #201  
Maitland, FL 32751  
**Phone: (407) 645-5000**  
Fax: (407) 645-2810  
E-mail: mitchelk25@hotmail.com  
Contact: Mitchel Kalmanson, President  
**Web site: [www.lkalmanson.com](http://www.lkalmanson.com)**

**Company Description:** Exotic animal insurance brokers and load master.

**Staff:**  
**President:** Mitchel Kalmanson

## LGL Animal Care Products, Inc.

721 Peach Creek Cut-Off Road  
College Station, TX 77845

**Phone: (979) 775-1776**

Fax: (979) 775-8449

E-mail: jeppes@lglacp.com

Contact: John M. Eppes, National Sales Manager

**Web site: [www.lglacp.com](http://www.lglacp.com)**

**Company Description:** LGL Animal Care Products, Inc., a recognized leader in design, manufacture and installation of animal cages, also builds cost-effective custom cages for veterinary clinics, animal control facilities, zoos and research laboratories. Our innovative, humane installations are used daily in major cities and universities around the world.

All LGL caging products are designed and built to last. Our engineers specify anticorrosive aluminum, stainless steel, polyethylene and vinyl. Ease of cleaning, visibility and animal comfort are always a priority. LGL's consulting, manufacturing and installation is the perfect choice for quality animal caging in your new or existing facility.

### Staff:

**President:** Dale E. Bush

**Engineer:** Ken Pittman

**Sales:** John Eppes

## Little Fish Productions

9300 Wilshire Boulevard, Suite 200  
Beverly Hills, CA, 90212

**Phone: (818) 445-1158**

Fax: (310) 278-7641

E-mail: Tyfor@aol.com

Contact: Ty Granaroli, President

**Company Description:** Little Fish Productions produces and distributes specialty films for aquariums, parks, and attractions.

### Staff:

**President:** Ty Granaroli

Robert Rory

Sean Camf

Gary Goddard

## Living Color Enterprises, Inc.

6850 NW 12th Avenue  
Fort Lauderdale, FL 33309-1124

**Phone: (954) 970-9511**

Fax: (954) 978-3811

Toll Free: (800) 878-9511

E-mail: [mikki@livingcolor.com](mailto:mikki@livingcolor.com)

Contact: Mikki Ichinotsubo, Business Development

**Web site: [www.livingcolor.com](http://www.livingcolor.com)**

**Company Description:** Founded in 1988, Living Color Enterprises is recognized worldwide as a leader in the aquarium industry, producing architectural aquarium systems, synthetic corals and reefs, custom cabinetry, scenic exhibit and life

support systems.

### Staff:

**Business Development:** Mikki Ichinotsubo

**Designer, Life Support Systems & Marinelife**

**Consultant:** Lance Ichinotsubo

**Manager, Sales & Marketing:** Jack Swart

## Living Exhibits Incorporated

826 Orange Avenue, Suite 521  
Coronado, CA 92118

**Phone: (858) 882-7826**

Fax: (858) 876-1773

E-mail: [myeakle@livingexhibits.com](mailto:myeakle@livingexhibits.com)

Contact: Mike Yeakle, CEO

**Web site: [www.livingexhibits.com](http://www.livingexhibits.com)**

**Company Description:** Living Exhibits, based in San Diego, develops and manages turnkey interactive animal exhibits. Living Exhibits, founded by Mike Yeakle and Brian Joseph, DVM offerings include Interactive Avian Exhibits, Interactive StingRays and Sharks, Butterflies, Behind the Scenes and our new Dog Show, "Great American Dog Show."

Living Exhibits...measurable results through visitor experiences.

### Staff:

**President/CEO:** Mike Yeakle

**Executive Vice President/COO:** Brian Joseph, D.V.M.

**Executive Vice President/CFO:** Gayle B. Yeakle

**Vice President/Animal Care:** Sally Joseph

## Lyons/Zaremba, Inc.

4 Faneuil Hall Marketplace, 5th Floor  
Boston, MA 02109

**Phone: (617) 248-0970**

Fax: (617) 248-0994

E-mail: [info@lyonszaremba.com](mailto:info@lyonszaremba.com)

Contact: Frank Zaremba & Steve Lenox, Principals

**Web site: [www.lyonszaremba.com](http://www.lyonszaremba.com)**

**Company Description:** Master Planner, Consultant and Designer providing Feasibility Planning, Architectural Programming, Interpretive Planning and Master Planning. Exhibit Design, Graphic Design and Project Management for zoos, aquariums, visitor centers and nature centers.

### Staff:

**Principal:** Frank Zaremba

**Principal:** Steve Lenox

**Business Manager:** Rosanne Gregory

**Sr. Designer:** James Wertheimer

**Sr. Designer:** Micheal Shackelford

**Designer:** Julie Misiewicz

**Sr. Graphic Designer:** Amy Merrill

**Graphic Designer:** Christina Yung

## Main Street Design, Inc.

38 Cameron Avenue, # 200  
Cambridge, MA 02140

**Phone: (617) 876-9111**

Fax: (617) 876-9124

E-mail: [michael@mainstdesign.com](mailto:michael@mainstdesign.com)

Contact: Michael Mercadante, Principal

**Web site: [www.mainstdesign.com](http://www.mainstdesign.com)**

**Company Description:** Main Street Design is a dedicated museum planning and exhibition design firm. Since 1991 we have developed and designed public exhibitions on a wide variety of topics for zoos, aquariums nature centers, museums, and visitor centers throughout the United States and in two foreign countries. We specialize in interpretive exhibit development and design and offer a full range of related services, including strategic planning and interpretive master planning, research and exhibit development, three-dimensional and graphic design, text writing and editing, and signage and environmental graphics.

### Staff:

**President:** Michael Mercadante

**Principal/Senior Interpretive Developer:**  
J. Tevere MacFadyen

## Mako Marine Maintenance, Inc.

111 E. Washington Street, Suite 2310  
Orlando, FL 32801

Fax: (631) 491-6575

Toll Free: (877) 888-6256

E-mail: [service@makomarinediving.com](mailto:service@makomarinediving.com)

Contact: R. Lee Orrison, President CEO

**Web site: [www.makomarinediving.com](http://www.makomarinediving.com)**

**Company Description:** Mako Marine Maintenance, Inc. only specializes in diving operations at Zoos, Aquariums, Theme Parks, Special Exhibits, and other areas that require special sensitive needs. Each Dive Crew Member goes through a specialized training program to ensure strict compliance with our animal welfare and safety code of conduct. Integrity, professionalism, and safety are our top priorities; both above and below the water. We follow all OSHA guidelines for commercial diving; and have a leadership staff with over twenty years combined experience in both operating and managing dive operations in animal and theme park environments. We have offices in New York & Florida and can setup our service in any state.

### Staff:

**President/CEO:** R. Lee Orrison

**Executive Director:** Kimberly Orrison

**Director of Operations:** Lance Dunlap

**Accounting Director:** Nadine Nemick

**Manager of Dive Operations:** Harold Rolfe

**Dive Operations Manager:** Isaac Guenther

### McCollow Design

25 Elmhurst Place  
Cincinnati, OH 45208  
**Phone: (513) 841-1116**  
Fax: (513) 841-1105  
E-mail: mmccollow@fuse.net  
Contact: Mark McCollow, President

**Company Description:** Zoological Exhibit Design Consultation.

**Staff:**

**President:** Mark McCollow

### McGowan & Company, Inc.

Olde Forge Road 20595 Lorain Road  
Fairview, OH 44126-3423  
**Phone: (440) 333-6300**  
Fax: (440) 333-3214  
Toll Free: (800) 545-1538  
E-mail: cdean@mcgowaninsurance.com  
Contact: Colin Dean, Managing Director  
**Web site: www.mcgowanpcg.com**

**Company Description:** Insurance Brokers. Underwriter of Animal Mortality insurance for zoological institutions and related organizations.

**Staff:**

**Managing Director:** Colin C. Dean  
**President:** T. B. McGowan IV  
**Account Executive:** Pam Muzilla

### McRoberts Sales Co., Inc.

701 US Hwy 41 South, Suite D  
Ruskin, FL 33570  
**Phone: (813) 645-2561**  
Fax: (813) 645-2565  
E-mail: kathi@mcrobertsales.com  
Contact: Kathi L. Davis, President  
**Web site: www.mcrobertsales.com**

**Company Description:** McRoberts Sales is a licensed wholesale distributor of frozen seafood that specializes in supplying whole round fish, shrimp, and shellfish for the specific dietary needs of Zoo and Aquarium animals. With over 40 years of experience in the seafood industry, we pride ourselves on being your source for #1 quality, fit for human consumption seafood.

With multiple freezer locations nationwide, we have the resources to help your facility with any size order, anywhere in the world. Utilizing common carriers and cargo vessels, we deliver wholesome quality seafood products for your priceless animals.

**Staff:**

**President:** Kathi L. Davis  
**Secretary/Treasurer:** Anita Schmidt  
**Sales Marketing:** Michelle Davis Garis

### Membership Consultants

3868 Russell Boulevard  
Saint Louis, MO 63110-3708  
**Phone: (314) 771-4664**  
Fax: (314) 771-2759  
E-mail: info@membership-consultants.com  
Contact: Dana Hines, President/CEO  
**Web site: www.membership-consultants.com**

**Company Description:** A full service resource for zoo and aquarium membership programs providing services which include direct mail campaigns, audits and strategic plans for membership, annual fund campaigns, membership renewal programs, seminars and training, on-site sales management.

**Staff:**

**President/CEO:** Dana Hines  
**Manager, On-site Sales, Account Executive:** Karen Mariani  
**Senior Account Executive:** Deborah Nelson  
**Account Executive:** Mae Soule

### Mersant International Ltd.

15812 Rockaway Boulevard  
Jamaica, NY 11434-4840  
**Phone: (718) 978-8200**  
Fax: (718) 712-0771  
E-mail: charliem@mersant.com  
Contact: Charles Merendino, President  
**Web site: www.mersant.com**

**Company Description:** Customs Broker/International Freight Forwarder.

**Staff:**

**President:** Charles Santarelli  
**Vice President:** Chuck Santarelli  
**Treasurer:** Christopher Santarelli  
**Import Manager:** Nick Treppiedi

### MIG, Inc.

800 Hearst Avenue  
Berkeley, CA 94710  
**Phone: (510) 845-7549**  
Fax: (510) 845-8750  
E-mail: susan@migcom.com  
Contact: Susan Goltsman, FASLA, Principal  
**Web site: www.migcom.com**

**Company Description:** Moore Iacofano Goltsman, Inc. (MIG) specializes in the planning, design, and management of children's environments and programs. Since 1981, MIG has researched and documented how appropriate design and programming can support the developmental and educational needs of children. MIG has collaborated for many years with professionals in education, recreation, public health, and law enforcement; and with other organizations concerned with the welfare of children and youth. For more than 20 years, we have been dedicated to designing environments that children and their families can experience numerous

times in a variety of ways.

MIG offers expertise in the entire range of environmental design issues for children and youth. We have backgrounds in child-development, landscape architecture, recreation, education, curriculum and program development, exhibition design, and environmental psychology. From concept through construction, MIG works interactively with zoo staff to create settings that are unique to the locale of the zoo. MIG was the lead design firm on the Hamill Family Play Zoo at the Brookfield Zoo, the Play Park at the Jacksonville Zoo, the Valley Children's Zoo at the Oakland Zoo, Oklahoma Children's Zoo and the Toledo Children's Zoo.

Our designs have grown out of our experience in developing experiential learning programs for children. The environments we have created serve as an educational resource, providing play and learning opportunities through direct contact with the natural world. In addition, as a nationally recognized leader in universal design, MIG incorporates accessibility and universal design concepts into every project.

MIG is headquartered in Berkeley, California, and currently maintains branch offices in Pasadena, Fullerton, and Davis, California; Portland and Eugene, Oregon; and Raleigh, North Carolina.

**Staff:**

**Principal:** Susan Goltsman, FASLA  
**Landscape Architect:** Laurel Kelly, ASLA  
**Marketing Director:** Mindy Craig

### Miles River Direct

19 Boardman Lane  
Hamilton, MA 01982  
**Phone: (978) 468-6352**  
Fax: (978) 468-3052  
E-mail: jimk@milesriverdirect.com  
Contact: Jim Kirschner  
**Web site: www.milesriverdirect.com**

**Company Description:** Your ultimate resource for membership and development direct marketing services. We have 20 years experience assisting AZA members with direct mail member acquisition, eMembership, membership renewal and annual fund campaigns.

**Staff:**

**President:** Jim Kirschner  
**CFO:** Anne Hutchins

## Milliken Meat Products

3447 Kennedy Road, #1  
Scarborough, Ontario, CANADA M1V 3F1

**Phone: (416) 299-9600**

Fax: (416) 299-5305

E-mail: millikenmeat@hotmail.com

Contact: Orlando De Rosa, President

**Web site: [www.millikenmeat.com](http://www.millikenmeat.com)**

**Company Description:** Toronto Zoo Carnivore Diets (Feline, canine, carnivore mix).

### Staff:

**President:** Orlando De Rosa

**Director:** Mathew De Rosa

## Minotaur Mazes

912 NW 63rd Street  
Seattle, WA 98107-2214

**Phone: (206) 782-0667**

Fax: (206) 782-9580

E-mail: greg@minotaurmazes.com

Contact: Greg Krogen, Business Development Director

**Web site: [www.minotaurmazes.com](http://www.minotaurmazes.com)**

**Company Description:** Minotaur Mazes helps visitors of all ages build a connection with the world around them. Using role-play as a vital learning tool, visitors develop empathy while immersed in play.

We create dynamic learning environments built on the powerful appeal of walk-through mazes. Our traveling exhibitions empower visitors to translate education and information into action; including new forms of recreation, rewarding lifestyle changes and simple steps that positively impact their community.

Minotaur Mazes is a Seattle based company that travels around the world to create interactive and educational exhibits for adults and children alike. With each new exhibit we strive to foster curiosity, empathy, personal and global responsibility as we seek not simply to educate, but to transform the world and those who share it.

### About Mazes:

Mazes are intriguing. They inspire instant curiosity, compelling visitors to investigate the mysteries within. Our Mazes infuse the traditional model of child-focused exhibits with play, sending the visitors in different directions through a self guided adventure full of rewards and consequences. This play-centered approach is teaching 'through the back door' whereby kids are too busy having fun to realize they're learning.

### Staff:

**President/Creative Director:** Kelly Fernandi

**Business Development Director:** Greg Krogen

**Exhibit Production Director:** Kevin Tracy

**Operations Director:** Jae Nale

## Mortenson Construction

700 Meadow Lane North  
Minneapolis, MN 55422-4899

**Phone: (763) 522-2100**

Fax: (763) 287-5430

E-mail: jason.mckane@mortensonconstruction.com

Contact: Jason McKane, Project Manager

**Web site: [www.mortenson.com](http://www.mortenson.com)**

**Company Description:** Mortenson Construction has grown to over 2,200 team members with project operations in 48 states and a number of select international locations. We operate as a diverse construction organization, involved in a wide variety of project types. With revenues over \$2 billion, Mortenson is ranked as the 22nd largest contractor in the nation, according to 2009 Engineering News-Record (ENR) rankings. We are committed to providing specialized solutions and services for each building partner. Our dedicated team of industry experts is among the most experienced and highly skilled. As your partner, we would like to build what's next.

### Staff:

**Director of Operations:** Kendall Griffith

**Construction Executive:** Scott Ganske

**Project Manager:** Jason McKane

**Dir of Business Development:** Tom Hysell

**Project Engineer:** Erin Saewert

**Project Manager:** Brian Boecker

**Construction Executive:** Brad Folkert

**Dir of Business Development:** Alicia Dupies

## MSI Design

934 Lake Baldwin Lane  
Orlando, FL 32814

**Phone: (407) 896-4007**

Fax: (407) 896-5677

E-mail: gmeyer@msidesign.com

Contact: Greg Meyer, Principal

**Web site: [www.msidesign.com](http://www.msidesign.com)**

**Company Description:** Master Planning & Landscape Architecture. Themed Environments. Play Areas/Water Feature Design.

### Staff:

**Principal-Design:** Larry Wyatt

**Principal-Landscape Arch:** Greg Meyer

**Sr. Associate-Landscape Arch:** Paul Taylor

**Designer-Entertainment:** Greg Burnett

## Murphy Catton, Inc.

115 Bessmer Lane  
Walton, KY 41094

**Phone: (859) 485-6739**

Fax: (859) 485-6761

Toll Free: (888) 700-6739

E-mail: jennak@murphycatton.com

Contact: Jenna Kline, Marketing Associate

**Web site: [www.murphycatton.com](http://www.murphycatton.com)**

**Company Description:** Murphy Catton, Inc.'s mission is to fabricate dynamic, innovative and customized solutions of supplied designs or create turnkey design/build solutions for zoos, aquariums, museums and corporate or tradeshow venues.

### Staff:

**Executive Vice President:** Mark Catton

**VP of Sales and Marketing:** Jeff Higgins

**Marketing Associate:** Jenna Kline

**Sales Associate:** Corey Catton

## MWH Americas, Inc.

1900 MacArthur Boulevard, Suite 250  
Irvine, CA 92612

**Phone: (949) 328-2425**

Fax: (949) 328-2448

E-mail: paul.cooley@mwhglobal.com

Contact: Paul E. Cooley, Director of Project Development

**Web site: [www.mwhglobal.com](http://www.mwhglobal.com)**

**Company Description:** MWH has a long history in the design of aquatic life support systems for aquariums, zoos and marine parks and, in fact, completed its first aquarium project in 1966 for SeaWorld in San Diego, as James M. Montgomery Consulting Engineers. Our projects include world-class aquariums that have been the cornerstone for tourism and re-development, zoological exhibits, marine park habitats, and marine research laboratories and educational facilities. In business since 1844, MWH is recognized as one of the world's leading environmental engineering firms, offering a diverse range of services including planning, design, procurement, construction, start-up and maintenance. The staff at MWH is leaders in aquatic life support system engineering and the related fields of fish hatcheries and aquaculture. The strength of our team lies in the experience and commitment of these individuals and their outstanding ability to utilize advanced water treatment methods.

We recognize that the successful design of aquatic life support systems requires a carefully balanced combination of technical expertise, aesthetic understanding, and environmental knowledge. The systems must be fail-safe and meet the stringent guidelines that vary from project to project. MWH's demonstrated ability to match various equipment and treatment processes with the diverse needs of each project assures a reliable, proven life support system that reflects each client's individual requirements and preferences. Our ability to adapt to a specific project size and scope offers our clients the advantages of personalized service, tailored to their specific needs. We are committed to providing each client with this personal attention and have built a reputation for comprehensive expertise in aquatic systems and the ability to deliver a superior product on schedule.

**Staff:**

**National Aquatics Practice Leader:** Paul E. Cooley  
**Supervising Engineer:** Emerson Olander  
**Supervising Engineer:** Chris Eccles  
**Principal Designer:** John Kammeyer

**NANCO/Nancy Sales, Inc. - Animaland**

22 Willow Street  
 Chelsea, MA 02150-3506

**Phone: (617) 884-1700**

Fax: (617) 884-0171

Toll Free: (800) 626-2947

E-mail: [nanco@nancobos.com](mailto:nanco@nancobos.com)

Contact: Peter Seresky, Executive Vice President

**Web site: [www.nancobos.com](http://www.nancobos.com)**

**Company Description:** Nanco supplies zoo and aquarium novelties, toys, custom import souvenirs and an extensive line of short run in-house imprintable products. In addition, we are the exclusive supplier of Animaland branded products. The Animaland program is an interactive stuff your own plush experience.

**Staff:**

**Executive Vice President:** Peter Seresky

**Sales Manager:** Dave James

**Sales Manager:** Mike Bennett

**Sales Manager:** Ed Zeglen

**Vice President - Animaland:** Stuart Scheinman

**Sales Manager:** Rebecca Gray

**The Nassal Company**

415 W. Kaley Street  
 Orlando, FL 32806

**Phone: (407) 648-0400**

Fax: (407) 648-0841

E-mail: [info@nassal.com](mailto:info@nassal.com)

Contact: Matt Brown, Partner

**Web site: [www.nassal.com](http://www.nassal.com)**

**Company Description:** For natural looking surroundings that are just as awe-inspiring as they are authentic feeling, give The Nassal Company ([www.nassal.com](http://www.nassal.com)) a call. We fabricate and install habitats, exhibits, and environments that are so immersive, detailed, and life-like that they are simply mesmerizing. Self-performed services include theming, exhibit, and rockwork fabrication and installation. In addition, Nassal provides the coordination of specialty trades, CPM scheduling, cost estimating, value engineering, shop fabrication drawings and prop acquisition services.

**Staff:**

**Partner:** Matt Brown

**Partner:** Dennis Butler

**Partner:** Bill Nassal

**Partner:** Bill Nassal, Sr.

**Natural Balance Zoological Formulas**

12924 Pierce Street  
 Pacoima, CA 91331-2526

**Phone: (818) 897-2521**

Fax: (818) 897-4740

Toll Free: (800) 829-4493

E-mail: [zoovet@naturalbalanceinc.com](mailto:zoovet@naturalbalanceinc.com)

Contact: Martin R. Dinnes, DVM, Dipl ACZM,

Director R & D

**Web site: [www.naturalbalance.net](http://www.naturalbalance.net)**

**Company Description:** Producers of Natural Balance Zoological Formulas. Prepared, fresh-frozen diets for zoo carnivores: Mammals-Carnivore Diets 5, 10 & 15; Birds- Meat Eating Bird Diet; Reptiles-Fresh-Frozen Reptile Sausages; a variety of Beef Bones, U.S.D.A. inspected Edible Blood and Boneless Beef. All raw, carnivore diets are produced in house and are U.S.D.A inspected.

**Staff:**

**President:** Joey Herrick

**Executive Vice President:** Frank Koch

**Director, Product Research & Development:** Martin R. Dinnes, D.V.M., Dipl. A.C.Z.M.

**Plant Manager, Director of Quality Assurance:** Lloyd Parks, B.S.

**Neptune-Benson, Inc.**

6 Jefferson Drive  
 Coventry, RI 02816

**Phone: (401) 821-2200**

Fax: (401) 821-7129

Toll Free: (800) 832-8002

E-mail: [aquatopia@neptunebenson.com](mailto:aquatopia@neptunebenson.com)

Contact: June Holaday, Marketing Manager

**Web site: [www.neptunebenson.com](http://www.neptunebenson.com)**

**Company Description:** Founded in 1956, Neptune Benson has become a recognized leader in the design and manufacture of aquatic life support systems. With more than 6,000 installations worldwide, Neptune-Benson equipment is specified by aquatic design experts everyday. Our trailblazing aquatic technology flows through many of the world's finest aquariums and zoos including The Georgia Aquarium, SeaWorld and Atlantis Resort Bahamas and Dubai.

**Staff:**

**President:** Barry Gertz

**Vice President of Sales:** Robert Hawken

**Nets Unlimited, Inc.**

28248 N. Tatum Boulevard B1-450  
 Cave Creek, AZ 85331

**Phone: (480) 515-1300**

Fax: (480) 515-1301

Toll Free: (866) 638-7787

E-mail: [zooinfo@netsunlimited.com](mailto:zooinfo@netsunlimited.com)

Contact: Kelly Bair, President

**Web site: [www.netsunlimited.com](http://www.netsunlimited.com)**

**Company Description:** Nets Unlimited provides full service consultation, design, fabrication, and installation on all of our netting products. We specialize in animal exhibit/containment — both new construction and renovations in everything from synthetics to hand woven stainless steel nets. We also offer net and rope products for animal enrichment, handrails, children's play areas, suspension bridges, general themeing, barrier nets, artificial vines, temporary fencing, sun/shade screening, and animal transportation.

**Staff:**

**President:** Kelly Bair

**VP Operations:** Garth Bair

**NPO Direct Marketing, Inc.**

14150 Park East Circle, Suite 280  
 Chantilly, VA 20151

**Phone: (703) 961-9669**

Fax: (703) 961-9335

E-mail: [jamie@npodirect.com](mailto:jamie@npodirect.com)

Contact: Jamie Clements, President

**Web site: [www.npodirect.com](http://www.npodirect.com)**

**Company Description:** NPO Direct Marketing is a full-service marketing and fundraising agency that specializes in direct mail, telemarketing, member/donor programs for nonprofits. NPO worked with more than 200 nonprofits nationwide, including 20+ zoos, aquariums and science centers.

**Staff:**

**President:** Jamie Clements

**Vice President:** Shelagh Megeath

**nWave Pictures**

3137 Margate Place  
 Palmdale, CA 93551

**Phone: (661) 575-0867**

Fax: (661) 575-0810

E-mail: [edillens@nwave.com](mailto:edillens@nwave.com)

Contact: [Eric Dillens](mailto:Eric.Dillens@nwave.com)

**Web site: [www.nwave.com](http://www.nwave.com)**

**Company Description:** nWave Pictures produces and distributes a large library of 2D/3D ride films, 3D/4D attraction films, 2D/3D large format films and 3D feature films.

**Staff:**

**President:** Eric Dillens

## Ocean Nutrition

3528 W. 500 S  
Salt Lake City, UT 84104-4453  
**Phone: (801) 956-0662**  
Fax: (801) 956-2868  
Toll Free: (800) 483-4631  
E-mail: shanna@oceannutrition.com  
Contact: Shanna Ellis  
**Web site: www.oceannutrition.com**

**Company Description:** For over 10 years, Salt Creek, Inc. has been providing the most advanced Aquaculture feeds all over the world. In late 2000, SCI joined with Ocean Nutrition, a 20 year veteran in premium tropical fish foods. This unique combination is allowing us to offer unsurpassed quality for all fish feeding needs.

### Staff:

**President:** David W. Cole  
**Sales Manager:** Mark Ingley  
**Sales Manager:** Paul Maxwell  
**Inside Sales Support:** Shanna Ellis

## OmniTicket Network Inc.

4501 Vineland Road, Suite 109  
Orlando, FL 32811-7375  
**Phone: (407) 370-2900**  
Fax: (407) 370-2991  
E-mail: sales@omniticket.com  
Contact: Melinda Shishan, Dir of Mktg, Sales, & Dist  
**Web site: www.omniticket.com**

**Company Description:** Whether you're a multi site or single site attraction, OmniTicket Network (OTN), is the solutions partner providing integrated venue management systems for real time general admission and access control. With over 20 years experience, OmniTicket Network, offers flexible, easy-to-use ticketing systems providing a wide range of functionality. From ticketing to internet solutions ... OmniTicket Network...it's the ticket that gets you in.

### Staff:

**General Manager:** Mickey Carlson  
**Director of Marketing, Sales, & Distribution for North America:** Melinda Shishan  
**Regional Sales Manager:** Danny Hooper  
**Regional Sales Manager:** Ryan Reister

## ORCA Consulting Inc.

PO Box 121043  
Clermont, FL 34712-1043  
**Phone: (888) 993-1116**  
Fax: (888) 993-1118  
E-mail: orcaconsulting@aol.com  
Contact: Bob Lamb, Principal  
**Web site: www.orcaconsultingllc.com**

**Company Description:** ORCA focuses over 100 combined years of Disney experience to identify and define issues and develop cost-effective solutions

to ensure a comfortable and positive experience for visitors through "guestology" - a science combining quantitative analytical techniques with qualitative operational assessments. Capacity and visitor flow analyses balance maximum visitor capacity with infrastructure, finding areas of opportunity to reduce congestion, improve visitor convenience, and increase penetration and conversion rates. Operational strategies help venues create efficiencies and reduce operating costs while promoting techniques that build an environment of improved employee performance and service delivery.

At ORCA, everything we do is objective focused, with a purpose toward helping clients achieve key goals by strategically analyzing each aspect of their venue's capacity, layout, and visitor experience, and then developing practical and effective solutions to optimize new facility designs, expansion plans, and existing operations. We identify critical issues with objective-based thinking, develop solutions to fix immediate problems, and prioritize strategies for the long-term. We collaborate with key stakeholders in planning actual tactics and creating measurements to evaluate progress. Our holistic approach creates a seamless visitor experience and typically results in improved satisfaction for visitors, staff, and owners.

No other firm matches ORCA's broad base of experience with venue development and operations. We bring a wealth of industry knowledge, innovative analysis techniques, and practical experience to each unique project. Since 1993, ORCA has provided quantitative and qualitative services to a variety of leisure, recreation, historic, education, commercial, cultural and entertainment clients helping owners, operators, architects, and designers to enhance facility performance, improve visitor satisfaction, and achieve their financial goals.

ORCA can perform a focused study to resolve a specific client issue or plan and manage a large project encompassing all aspects of venue designs and operation. Learn more about our services, team and project experience and how to contact us at [www.orcaconsultingllc.com](http://www.orcaconsultingllc.com).

### Staff:

**Principal:** Bob Lamb  
**Principal:** Al Schacklett  
**Operations Specialist:** Greg Emmer  
**Business Specialist:** Dan Martin  
**Operations Specialist:** John Moss  
**Administrator:** Melanie Simon

## Orion Seafood Int., Inc.

PO Box 779  
Portsmouth, NH 03802-0779  
**Phone: (603) 433-2220**  
Fax: (603) 433-8535  
E-mail: mike@orionseafood.com  
Contact: Mike Mussig, Sales & Marketing  
**Web site: www.orionseafood.com**

**Company Description:** Promotional Partner - organic shrimp product - Healthy Oceans Program.

## Orkin

2170 Piedmont Road NE  
Atlanta, GA 30324  
**Phone: (404) 888-2000**  
Fax: (404) 888-2012  
Toll Free: (800) 615-4666  
E-mail: cclarke@rollins.com  
Contact: Cam Glover, Commercial Mktg Mngr  
**Web site: www.orkincommercial.com**

**Company Description:** Orkin knows that pest control in zoological environments requires a delicate balance of preservation and extermination. That's why Orkin uses Integrated Pest Management (PIM) principles to effectively manage pests while minimizing impact on the surrounding environment. We work with entomologists, safety specialists, and veterinary and pathology staffs at some of the nation's most renowned zoos and aquariums to develop creative solutions for unique pest control challenges.

For more information on how we've helped customers such as the Louisville Zoo, Georgia Aquarium and Zoo Atlanta visit [www.orkincommercial.com](http://www.orkincommercial.com).

### Staff:

**Commercial Marketing Manager:** Cam Glover

## Outbound Software

514 First Flight Lane  
Kill Devil Hills, NC 27948  
**Phone: (252) 480-2404**  
Fax: (432) 732-6903  
E-mail: marc@outboundsoftware.com  
Contact: Marc Jorrens, President  
**Web site: www.outboundsoftware.com**

**Company Description:** Outbound Software and Radiant Systems have joined forces to offer the complete solution for the visitor services environment. Leveraging Outbound's online reservation, scheduling and resource management system along with Radiant's Counterpoint Point-of-Sale system, all aspects of the zoo are integrated including retail, food service, admissions, education, event management, and online reservations.

Drop us a call or email to discuss your specific needs. Our solution is highly configurable and adapts to the varying business processes across museums. For more information, check us out at [www.outboundsoftware.com](http://www.outboundsoftware.com) and [www.accpros.com](http://www.accpros.com).

Outbound Software was founded by seasoned professionals with the focus on creating reservation and scheduling solutions that solve 100% of the customer's requirements. The marketplace has plenty of 80% solutions but nothing that can handle a variety of diverse activities and scheduling needs as Outbound Software's flagship product. We take great pride in building quality software and having all of our clients be solid references.

**Staff:**

**President:** Marc Jorrens

### Pangea Rocks A/S

Navervej 13

Varde, Denmark, 6800

**Phone: +45 75 22 34 32**

Fax: +45 75 22 34 34

E-mail: [jm@pangea.dk](mailto:jm@pangea.dk)

Contact: Jan Møller

**Web site:** [www.pangea.dk](http://www.pangea.dk)

**Company Description:** Pangea Rocks is one of Europe's largest and most experienced rockwork and environment construction companies, with a reputation for high standards and attention to detail. Pangea's work can be seen in many international zoos and aquariums, as well as theme parks, museums, and entertainment centres. The company can muster a staff of over 50 outstanding technicians, fabricators, talented sculptors and artists, with many years of international experience in the field of artificial rockwork and replication of other natural aquatic and land features.

Pangea Rocks staff includes a talented group of designers, artists, and construction technicians who provide a full in-house design-build capacity from conceptualization and architectural planning and management, engineering, construction, project realization, and specialties installation. The fact that our previous clients often return for our expertise with new projects reflects our high standards of quality, naturalistic accuracy, and attention to detail.

We offer many different services from "just" theming to full turnkey contract for designing and building zoo exhibits, terrariums, aquariums, and stainless steel wire mesh installations. Pangea Rocks is the leading supplier of artificial corals for marine and freshwater aquariums in Europe.

Pangea Rocks is deeply committed to creating meaningful, well-designed exhibits with particular attention to animal welfare and curatorial requirements.

**Staff:**

**Director:** Jan Møller

### Paragon Aquatics

1351 Route 55

Lagrangeville, NY 12540-5118

**Phone: (845) 463-7200**

Fax: (845) 463-7291

Toll Free: (888) 534-7946

E-mail: [rita\\_heady@pentairpool.com](mailto:rita_heady@pentairpool.com)

Contact: Rita Heady, Marketing Assistant

**Web site:** [www.ParagonAquatics.com](http://www.ParagonAquatics.com)

**Company Description:** Designs equipment for aquatic environments, filtration systems, featuring Stark filtration systems.

**Staff:**

**Marketing Assistant:** Rita Heady

**Manager, Sales Engineering:** Jim Drozdowski

### Peckham Guyton Albers & Viets, Inc.

200 N Broadway, Suite 1000

Saint Louis, MO 63102-2754

**Phone: (314) 231-7318**

Fax: (314) 231-7433

E-mail: [john.kemper@pgav.com](mailto:john.kemper@pgav.com)

Contact: John Kemper, Project Manager

**Web site:** [www.pgav.com](http://www.pgav.com)

**Company Description:** Master planner, architects, landscape architects, exhibit designers and rockwork artists, providing master planning, pre-design services, full service architecture, cost estimating and construction supervision for zoos, aquariums, theme parks, hospitality centers and museums. Clients include: Busch Gardens, SeaWorld, Saint Louis Zoo, Brookfield Zoo, Audubon Zoo and Aquarium, Georgia Aquarium, Indianapolis Zoo, National Aviary, and Louisville Zoo.

**Staff:**

**President:** Fred Guyton

**Project Manager:** John G. Kemper

### Philadelphia Insurance Companies

One Bala Plaza, Suite 100

Bala Cynwyd, PA 19004

**Phone: (610) 617-7734**

Fax: (610) 672-0614

Toll Free: (800) 873-4552

E-mail: [btague@phlyins.com](mailto:btague@phlyins.com)

Contact: Barb Tague, Marketing Coordinator

**Web site:** [www.phly.com](http://www.phly.com)

**Company Description:** Commercial insurance for zoos.

**Staff:**

**Assistant Vice President:** Paula Negro

**Underwriting Manager:** Mary Keenan

### Picsolve, Inc.

6650 Hoffner Avenue, Suite A

Orlando, FL 32822

**Phone: (407) 482-3131**

Fax: (407) 482-3232

E-mail: [debbi.perry@picsolve.com](mailto:debbi.perry@picsolve.com)

Contact: Debbi Perry, Account Executive

**Web site:** [www.picsolve-us.com](http://www.picsolve-us.com)

**Company Description:** Picsolve is the world's leading imaging solutions company, with offices in the United States, United Kingdom, and Hong Kong and over 325 installations worldwide. We offer souvenir photography at zoos and aquariums and enhance the guest experience and generate additional revenues.

**Staff:**

**Technical Director:** Michael Roy

**Account Executive:** Debbi Perry

**Account Executive:** Nikki Stapp

**Senior Engineer:** Brian Ramdat

**Business Development Mgr:** Michele Badie

**VP of North America:** Deborah Eicher

### PJA Architects & Landscape Architects, P.S.

210 3rd Avenue S, Suite 2B

Seattle, WA 98104-2650

**Phone: (206) 442-9702**

Fax: (206) 405-3305

E-mail: [patj@pjarchitects.com](mailto:patj@pjarchitects.com)

Contact: Patrick Janikowski, President

**Web site:** [www.pjarchitects.com](http://www.pjarchitects.com)

**Company Description:** Provides full service architecture, exhibit design, and master planning of zoological facilities, interpretive centers, animal, amusement and theme parks and aquariums. Client list includes Woodland Park Zoo, Columbus Zoo, Oakland Zoo, Apenheul Zoo, Jane Goodall Institute, Buffalo Zoo, Lincoln Park Zoo, Los Angeles Zoo, Jurong BirdPark, Wildlife Conservation Society and Walt Disney Imagineering.

**Staff:**

**President:** Patrick Janikowski, AIA, NCARB

**Principal:** Jim Brighton

## PMI® Nutrition International, LLC

100 Danforth Drive  
Gray Summit, MO 63039

**Phone: (636) 742-6269**

Fax: (636) 742-4239

Toll Free: (800) 227-8941

E-mail: mazuri@purinamills.com

Contact: Dr. Mark Griffin, Director

**Web site: www.mazuri.com**



**Company Description:** Mazuri/Purina Mills LLC - The exotic animal feeding resource. Has a complete line of diets for most exotic species.

### Staff:

**Director:** Dr. Mark Griffin

**Eastern Sales Manager:** Karen Wright

**Western and Far East Sales Manager:**  
Dr. Dave Salmon

**Central US Sales Manager:** Carrie Kuball

**Nutritionist:** Elizabeth Koutsos, PhD

**Marketing:** Darren Simon

**Southwest Sales Manager:** Stephanie McLean

## Polar Graphics, U.S.A.

19801 87th Avenue S, Bldg D

Kent, WA 98031-1262

**Phone: (253) 872-8525**

Fax: (253) 872-7763

Toll Free: (800) 577-3345

E-mail: shujim@polargraphics.com

Contact: Ken Jacobs, President

**Web site: www.polargraphics.com**

**Company Description:** Polar Graphics USA is a full service manufacturer of souvenirs, plush and giftware for worldwide distribution. We offer a wide selection of Signature Wildlife Artist items that can be personalized with a namedrop for your facility. Check us out for all the HOTTEST ITEMS at FACTORY DIRECT pricing! Our Mens, Ladies and Youth Outerwear can't be beat for trend setting style. Custom is also available upon request. Planning an event? We have in-house embroidery, screen printing and pad printing to handle quick turns and short runs. Promotional Products are at our fingertips! Call Toll Free, (800) 577-3345, today for a catalog or visit our website www.polargraphics.com.

### Staff:

**Executive Vice President:** Shuji Murasaki

**National Sales Manager:** Todd Reisman

**Vice President of Operations:** Ed Glenn

## Polygem, Inc.

1105 Carolina Drive  
West Chicago, IL 60185-1713

**Phone: (630) 231-5600**

Fax: (630) 231-5604

Toll Free: (888) 446-3987

E-mail: ajsfish@aol.com

Contact: Kurt Maranhas, President

**Web site: www.Polygem.com**

**Company Description:** Manufacturer of epoxies for fabrication, restoration and replication that are custom formulated and are chemical resistant, flexible, impact resistant, moisture resistant, water clean-up, and easily sanded, embossed or painted.

### Staff:

**President:** Kurt Maranhas

**General Manager:** Jay Schmid

**Office Manager:** Cathy Lay

## The Portico Group

1500 4th Avenue, 3rd Floor

Seattle, WA 98101-1670

**Phone: (206) 621-2196**

Fax: (206) 621-2199

E-mail: portico@porticogroup.com

Contact: Charles G. Mayes, AIA Principal

**Web site: www.porticogroup.com**

**Company Description:** Celebrating 25 years of design, The Portico Group combines the disciplines of Architecture, Landscape Architecture, Interpretive Planning and Exhibit Design to provide full service design consulting for zoos, aquaria, botanic gardens and museums. Services include: a collaborative approach to site, strategic, and interpretive master planning; architectural and environmental exhibit design; animal management facility design; and curriculum-based interactive exhibitry and graphic design.

Recent work includes: Smithsonian National Zoological Park Life Support Systems and Seal and Sea Lion exhibit improvements, Minnesota Zoo Russia's Grizzly Coast and Central Plaza, Cheyenne Mountain Zoo Rocky Mountain Wild, Los Angeles Zoo Pachyderm Forest and Tropical Rainforest, Happy Hollow Park and Zoo, Philadelphia Zoo McNeil Avian Center, Busch Garden's Jungala, and the Toledo Zoo Elephant/Hippo/Rhino exhibit renovation.

### Staff:

**Principal:** Charles Mayes, AIA

**Principal:** Michael Hamm, ASLA

**Principal:** Keith McClintock, ASLA

**Principal:** Dennis Meyer, ASLA, LEED

**Associate Principal:** Bill Hacker

**Associate Principal:** Paul Sorensen, AIA, LEED

**Associate Principal:** Alissa Rupp, AIA, LEED

## Prairie States Insurance Agency, Inc.

100 N. Broadway #2840  
Oklahoma City, OK 73102

**Phone: (405) 235-5541**

Fax: (405) 235-5225

Toll Free: (800) 627-4677

E-mail: deborah\_gale@prariestatesinsurance.com

Contact: Deborah Gale, President

**Web site: www.prairiestatesinsurance.com**

**Company Description:** Over 20 years insuring all types of animals both exotic and domestic. We place all of our business with "A" rated companies and pride ourselves in prompt, courteous, and personalized customer service. We are able to tailor a program that suits the needs of our client whether it's transit only, full mortality, or liability. Give us a call or e-mail for a competitive and comprehensive quote.

## Premier Rides, Inc.

401 Headquarters Drive, Suite 201

Millersville, MD 21108

**Phone: (410) 923-0414**

Fax: (410) 923-3157

E-mail: info@premier-rides.com

Contact: Sara Ingram, Mktg & Sales Support

**Web site: www.premier-rides.com**

**Company Description:** Premier Rides Inc., is known for its innovative, high-tech attractions and is a global supplier of dark rides, roller coasters (linear induction (LIM) and traditional), observation wheels, towers, round rides, water rides and custom designed attractions. The company offers a comprehensive service division supplying engineering support, ride and train rehab, and parts on a 24-hour emergency basis. The company is headquartered in Millersville, Maryland and has additional U.S., European and Asian offices.

### Staff:

**President:** Jim Seay

**Office Manager:** Beth Thompson

## Premium Nutritional Products, Inc.

PO Box 2094

Mission, KS 66201

**Phone: (913) 962-8887**

Fax: (913) 962-7778

Toll Free: (800) 345-4767

E-mail: customercare@zupreem.com

Contact: David Morris, President

**Web site: www.zupreem.com**

**Company Description:** Since 1968, ZuPreem has manufactured and distributed veterinarian formulated, nutritionally complete diets for zoo and exotic animals.

**Staff:**

**President:** David R. Morris  
**Vice President:** Darlia Morris, DVM  
**Nutritionist:** Darlia Morris, DVM  
**Senior Marketing Manager:** Gail Shepard  
**Order Desk:** Kris Peterson  
**Director of Sales:** Denise Winslow  
**Sales Representative:** Julie Baker

**Prime Play by Whitewater**

1418 Cliveden Avenue  
 Delta, BC, CANADA V3M 6L9  
**Phone: (604) 526-7529**  
 Fax: (604) 526-7527  
 E-mail: mail@primeplay.com  
 Contact: Cory Van Santen - Sales  
**Web site: www.primeplay.com**

**Company Description:** Prime Play has over 10 years experience and expertise in helping to develop successful family entertainment solutions. Our high quality themed soft playground systems are an integral part of any family friendly business providing the right combination of activity, attraction and fun. By incorporating products such as our exclusive 3/4 inch diameter tube system we offer safe, comfortable destinations for families promoting parent participation and interaction that keeps families coming back. In addition to our experienced team, Prime Play is owned by White Water West, the largest and most experienced designers and builders of water parks and themed aquatic attractions in the world.

**Staff:**

**G.M.:** Landon Kitigawa  
**Sales:** Cory Van Santen

**Pulseworks**

5100 Highlands Parkway SE  
 Atlanta, GA 30082  
**Phone: (770) 916-1722**  
 Fax: (770) 916-1933  
 E-mail: cmalone@pulseworks.com  
 Contact: Carson Malone, Director of Marketing  
**Web site: www.pulseworks.com**

**Company Description:** Pulseworks is the leading owner/operator of simulation attractions for entertainment, education and marketing exhibits worldwide. We deliver state-of-the-art immersive simulation technology combined with professional management, operations, maintenance and customization to meet specific needs. Our services provide commercial and institutional organizations new opportunities for revenue generation, unique approaches for presenting mission specific content, and effective advertising and promotional tools.

Established in February 1998, Pulseworks is an Atlanta, Georgia based company that is changing the perspective and expectations of visitors to

educationally focused venues and corporate sponsored promotional functions. The Company achieves this by equipping organizations with the technology and service to effectively deliver and connect key messages to target audiences without the typical capital expenditures.

Pulseworks motion based simulators are currently located at museums, science centers, aquariums, zoos, retail facilities and entertainment complexes while our mobile simulators are traveling the worlds highways for scheduled events.

**Staff:**

**CEO & President:** Raj Deshpande  
**Director of Marketing:** Carson Malone  
**Director of Operations:** Ed Strickland

**Quinn Evans Architects**

1214 28th Street  
 Washington, DC 20007  
**Phone: (202) 298-6700**  
 Fax: (202) 298-6666  
 E-mail: lbarr@quinnevans.com  
 Contact: Larry Barr  
**Web site: www.quinnevans.com**

**Company Description:** Quinn Evans | Architects is a nationally-recognized architectural firm with a focus on cultural heritage projects for institutional clients including museums, zoos, aquaria, and other public venues. The firm has experience in the master planning, architectural design, and interpretive planning for animal exhibits and life support systems.

QE|A brings on-going experience working with the Smithsonian Institution's National Zoological Park in Washington, DC and has completed nearly 30 projects at the 163-acre zoo.

**Staff:**

**Vice President:** Larry Barr  
**Associate:** Alyson Steele

**Ragnar Benson Construction, LLC**

250 S. Northwest Highway  
 Park Ridge, IL 60068  
**Phone: (847) 698-4900**  
 Fax: (847) 692-9320  
 E-mail: jim.mahalko@rbic.com  
 Contact: James Mahalko  
**Web site: www.ragnarbenson.com**

**Company Description:**

-Construction Manager  
 -General Contractor  
 -Pre-Construction Services  
 -Design-Build

**Staff:**

**Andy Gibbons:** Project Manager  
**Knut Olberg:** Project Manager

**Rare Import Export Inc.**

1256 Ruisseau des Anges Nord  
 St. Roch de L'achigan, Quebec, CANADA  
**Phone: (450) 588-6878**  
 Fax: (450) 588-7336  
 E-mail: eric@rareimportexport.com  
 Contact: Eric Bernier, Vice President

**Company Description:** Rare Import Export Inc. offers: Procurement/De-acquisition Projects- Worldwide Wildlife Translocation-Air-Sea Freight Logistics, Microchip Implants, Commercial Representation & Mediation-International Documentation-IATA containers-Avi insurance.

**Staff:**

**President:** Anna Melino  
**Vice President:** Eric Bernier

**Reliable Protein Products**

21001 N. Tatum Boulevard, Suite 1630-620  
 Phoenix, AZ 85050  
**Phone: (480) 361-3940**  
 Fax: (480) 393-8660  
 Toll Free: 888-253-1330  
 E-mail: info@zoofood.com  
 Contact: Gary Diner, President/CEO  
**Web site: www.zoofood.com**

**Company Description:** Manufacturers and distributors of nutritionally balanced animal foods, specializing in complete diets for exotic animals and birds.

**Staff:**

**President and CEO:** Gary Diner  
**CFO:** Nancy Diner

**Reynolds Polymer Technology, Inc.**

607 Hollingsworth Street  
 Grand Junction, CO 81505-1017  
**Phone: (970) 241-4700**  
 Fax: (970) 241-4747  
 Toll Free: (800) 433-9293  
 E-mail: ctrevathan@reynoldspolymer.com  
 Contact: Chris Trevathan - Nat'l Sales Manager  
**Web site: www.reynoldspolymer.com**

**Company Description:** Engineering, manufacturing, and installation of acrylic structures from view panels, tunnels, cylinders, domes, and other highly engineered products.

**Staff:**

**CEO:** Roger R. Reynolds III  
**National Sales Manager:** Chris Trevathan

### RFC Contracting Inc.

13477 Prospect Road, Suite 105

Strongsville, OH 44149

**Phone: (440) 572-9444**

Fax: (440) 572-9499

E-mail: rriachi@aol.com

Contact: Roger Riachi, President

**Company Description:** General Contractor and Construction Management.

#### Staff:

**President:** Roger Riachi

**Vice President:** Jacob Rutkowski

**Project Manager:** Richard Chodera

### Richards-Wilcox, Inc.

600 S. Lake Street

Aurora, IL 60506-5582

**Phone: (630) 897-6951**

Fax: (630) 897-6994

Toll Free: (800) 253-5668

E-mail: dlorden@richardswilcox.com

Contact: Dan Lorden, National Sales Manager

**Web site: [www.rwhardware.com](http://www.rwhardware.com)**

**Company Description:** Provides industrial strength door hardware, safe, secure solutions for animal control and containment for up to 5,000 pound sliding, swinging, slide-fold and crowding door gates.

#### Staff:

**National Sales Manager:** Dan Lorden

**Marketing Manager:** Susan Niemiec

**President:** Manfred Haiderer

**Customer Service Representative:** Chuck Thompson

### Rock & Waterscape Systems, Inc.

3275 Lapeer West Road

Auburn Hills, MI 48326

**Phone: (248) 630-7900**

Fax: (248) 630-7910

Toll Free: (800) 328-9762

E-mail: dsinacola@rws.com

Contact: David Sinacola, Chairman & CEO

**Web site: [www.rockandwaterscape.com](http://www.rockandwaterscape.com)**

**Company Description:** Consultants, designers and constructors of exhibit environments, including coral reefs, rock work, water features, artificial trees, etc...

#### Staff:

**Chairman & CEO:** David Sinacola

**Director of Corporate Affairs:** JC Cole

### RodentPro.com, LLC

PO Box 118

Inglefield, IN 47618-9998

**Phone: (812) 867-7598**

Fax: (812) 867-6058

E-mail: info@rodentpro.com

Contact: Kevin Bryant, President

**Web site: [www.rodentpro.com](http://www.rodentpro.com)**

**Company Description:** RodentPro.com, LLC specializes in the production and distribution of frozen mice, rats, rabbits, guinea pigs, chicks, and quail. We have been providing premium quality feeder animals to the zoological community since 1993. Since then, our company has set industry standards for quality, value, and convenience. RodentPro.com, LLC is committed to serving your feeder animals needs.

#### Staff:

**President:** Kevin Bryant

**Vice President:** Kelli Bryant

**Sales Manager:** Casey Willoughby

### S & S Worldwide, Inc.

350 West 2500 North

Logan, UT 84341

**Phone: (435) 752-1987**

Fax: (435) 752-1948

E-mail: karcher@s-spover.com

Contact: Kathy Archer, Marketing Manager

**Web site: [www.s-spover.com](http://www.s-spover.com)**

**Company Description:** S & S Worldwide, Inc. is the largest U.S. designer and manufacturer of amusement rides and roller coasters. In addition to our world-record setting roller coasters and family thrill rides, S & S products also include small family, kiddie, and water splash rides, such as the immensely successful Frog Hopper™.

#### Staff:

**Marketing Manager:** Kathy Archer

**Director, Sales:** Kevin Rohwer

**COO:** Rich Allen

### Safari Ltd.

1400 NW 159th Street, Suite 104

Miami, FL 33169

**Phone: (800) 554-5414**

Fax: (800) 598-9866

Toll Free: (800) 554-5414

E-mail: nicoleperez@safariltd.com

Contact: Rebecca Garcia, National Sales Associate

**Web site: [www.safariltd.com](http://www.safariltd.com)**

**Company Description:** Safari Ltd., is a leading manufacturer of educational, nature and science toys for the specialty market; including animal and dinosaur replicas, snappers, toobs, collector cases, activity sets, puzzles and posters. Modular merchandising options available.

#### Staff:

**President:** Ramona Pariente

**National Sales Manager:** Lissette Paez

**Sr. Sales Associate:** Nicole Perez

**Vice President:** David Quercia

**Vice President of Sales:** Alexandre Pariente

### Safari Thatch Inc.

2020 NW 25th Avenue

Pompano Beach, FL 33069

**Phone: (954) 564-0059**

Fax: (954) 564-7431

E-mail: info@safarithatch.com

Contact: Garth Wight, President

**Web site: [www.safarithatch.com](http://www.safarithatch.com)**

**Company Description:** Supplier and installer of imported jungle/tropical eco-friendly and renewable themeing products including island and African-style natural thatch, treated bamboo, reeds, screens, boma fences, FSC Treated Eucalyptus poles, as well as the most realistic artificial thatch and bamboo in the market. Services include custom manufacturing and certified fire-retardant applications. Loyal members and supporters of AZA for 22 years.

#### Staff:

**President:** Garth Wight

**Vice President:** Laraine Wight

**International Account Executive:** Cheryl Brand

**Corp. Vice President:** Laraine Wight

**Exec Vice President:** Nicholas Wight

### SAIC (Science Applications International Corp)

4015 Hancock Street

San Diego, CA 92110

**Phone: (858) 826-5192**

E-mail: joan.m.huelsebusch@saic.com

Contact: Joan M Huelsebusch, Sr. Project Manager

**Web site: [www.saic.com](http://www.saic.com)**

**Company Description:** SAIC's Electronic Animal Records System (EARS) is an operation system that automates day-to-day operational activities in support of the care, training, and management of animals.

Key capabilities include:

- Animal collection management
- Comprehensive veterinary records
- Lab processing and management
- Medication dispensing
- Keeper/trainer treatments
- Enrichment and training records
- Reporting

There are seven roles defined:

- Registrar
- Curator
- Veterinarian
- Veterinary technician

- Laboratory technician
- Keeper/Trainer
- Administrator

Each person can be assigned to one or more roles in the application, based on the person's job function. A person in a particular role can perform system functions that are assigned to that role only, helping to ensure that the person does not overstep his/her assigned responsibilities.

EARS is a Web-based application accessible with a Web browser and a network connection to the EARS server. Minimum system requirements for EARS:

Server:

- Hardware- A server with Microsoft Corporation's Windows Server operating system
- Software- Microsoft Corporation's Internet Information Services (IIS), SQL Server™

Client:

- Hardware- PC
- Software- Microsoft Corporation's Internet Explorer®

**Staff:**

**Sr. Project Manager:** Joan M Huelsebusch

**Lead Developer:** Shane Sullivan

**Software Developer:** Esteban Ortiz

**Technology Officer:** Roger Moon

**Division Manager:** Richard Whiston

**Division Administrator:** Wendy Burgo

## San Francisco Bay Brand

8239 Enterprise Drive  
Newark, CA 94560-3399

**Phone: (510) 792-7200**

Fax: (510) 792-5360

E-mail: info@sfbf.com

Contact: RD Webster, National Sales Manager

**Web site: [www.sfbf.com](http://www.sfbf.com)**

**Company Description:** Frozen, freeze-dried fish foods and brine shrimp eggs. Special enriched brine shrimp products include: spirulina enriched brine and omega-3 enriched brine. Healthy herp reptile foods and products.

**Staff:**

**National Sales Manager:** R.D. Webster

**Sales & Marketing:** Jason Oneppo

## Schultz & Williams, Inc.

325 Chestnut Street, Suite 700  
Philadelphia, PA 19106-2422

**Phone: (215) 625-9955**

Fax: (215) 625-2701

E-mail: mail@schultzwilliams.com

Contact: Scott Schultz, President

**Web site: [www.schultzwilliams.com](http://www.schultzwilliams.com)**

**Company Description:** Nationally recognized consultants for the fund-raising, marketing and management needs of non-profit organizations, including direct mail, fund-raising feasibility studies, strategic business plans, governance studies and organizational development.

**Staff:**

**President:** L. Scott Schultz

**Vice President:** Richard Biddle

**Vice President:** Jessica Harrington

**Marketing & Communications:** Dell Fascione

## ScooterBug, Inc.

500 W. Cummings Park, Suite 4650  
Woburn, MA 01801-1019

**Phone: (781) 933-3120**

Fax: (781) 933-3180

E-mail: kurt.ring@scooterbug.com

Contact: Christopher Meehan, President

**Web site: [www.scooterbug.com](http://www.scooterbug.com)**

**Company Description:** Provides the ScooterBug single vehicle and double strollers, as well as wheelchairs and electric scooters. Program is offered as a shared service with no up-front cost to the parks.

**Staff:**

**President:** Chris Meehan

**Director of Sales Development:** Ken Latorre

**Vice President, Sales & Marketing:** Kurt D. Ring

## Service Systems Associates, Inc.

4699 Marion St.  
Denver, CO 80216

**Phone: (303) 322-3031**

Fax: (303) 815-1698

E-mail: tbrant9278@aol.com

Contact: Timothy Brantley, Senior Vice President

**Web site: [www.kmssa.com](http://www.kmssa.com)**

**Company Description:** Service Systems Associates is a full-service visitor service operator that specializes in Zoos and Aquariums. We operate gift shops, concessions, full-service catering, rides and janitorial. We deliver higher per capita revenues, design and build facilities, invest capital dollars and participate in advertising and promotions. SSA is the leader in the industry, serving over 14 million visitors annually.

**Staff:**

**President & CEO:** T. Kevin McNicholas

**Senior Vice President:** Timothy Brantley

**Executive Vice President:** Kevin Jones

**Executive Vice President:** Doc Collins

**Vice President of Marketing & Dev:** David Goetz

**Vice President of Corporate Affairs:** Kevin Eldredge

**Chief Financial Officer:** Mark Schroeder

**Director of Retail Operations:** Brad Smithling

## SH[i]/Folia Industries

110 Wellington

Huntingdon, Quebec, CANADA J0S 1H0

**Phone: (450) 264-6146**

Fax: (450) 264-6066

Toll Free: (800) 363-5304

E-mail: mpage@systemeinc.com

Contact: Mike Page, Sales Manager

**Web site: [www.systemic.com](http://www.systemic.com)**

## SimEx ! Iwerks Entertainment

777 S. Eden Street, Suite 1002

Baltimore, MD 21231

**Phone: (410) 675-3117**

Fax: (443) 519-5564

E-mail: attractions@simex-iwerks.com

Contact: Attractions Development Team

**Web site: [www.simex-iwerks.com](http://www.simex-iwerks.com)**

**Company Description:** SimEx-Iwerks Entertainment is the world leader in 4-D theater entertainment; creating immersive and memorable experiences for millions of zoo and aquarium guests each year. We offer an extensive library of mission-related films, including the award-winning Planet Earth series and Walking with Dinosaurs 4-D. Additional films offerings include family favorites, such as SpongeBob SquarePants 4-D, and holiday classics like The Polar Express 4-D Experience. For a complete list of film titles, please visit our website at simex-iwerks.com.

SimEx-Iwerks theaters are proven to generate incremental revenue and improve visitor satisfaction ratings! We can upgrade an existing theater or deliver a 4-D Express Theater to your zoo or aquarium. Please call us for more information or to schedule a site visit.

**Staff:**

**Attractions Development Team:** Mark Cornell

**Attractions Development Team:** Chad Mather

**Attractions Development Team:** Kate Magnusson

**Attractions Development Team:** Susan Schloeder

## Siriusware Inc.

302 Camino de la Placita  
Taos, NM 87571

**Phone: (575) 751-8254**

Fax: (575) 751-4166

Toll Free: (800) 351-0633

E-mail: sales@siriusware.com

Contact: Susan Nuss, Sales Coordinator

**Web site: [www.siriusware.com](http://www.siriusware.com)**

**Company Description:** Since 1989 Siriusware has been providing clients with excellence in admission systems that deliver all the essential features required at every point-of-sale in a fully customizable, integrated guest management solution. With Siriusware you purchase only the modules you need. Software modules include admissions, memberships, reservations, group scheduling, retail, food service, gift cards, kiosks, E-Commerce and more. Siriusware's relationship doesn't end with the sale, our technical support, training and professional services will help your organization maximize your investment. With 200+ clients worldwide, we can provide you with a complete client list so that you have the upmost confidence in your software selection.

### Staff:

**Director Sales & Marketing:** Mechele Larmore

**President & CEO:** Mark Daneman

## Skulls Unlimited International, Inc.

10313 S. Sunnyslane Road  
Oklahoma City, OK 73160-9220

**Phone: (405) 794-9300**

Fax: (405) 794-6985

Toll Free: (800) 659-7585

E-mail: sales@skullsunlimited.com

Contact: Jay Villemarette, President

**Web site: [www.skullsunlimited.com](http://www.skullsunlimited.com)**

**Company Description:** Skulls Unlimited International, Inc. is the World's leading supplier of osteological specimens, providing the finest quality and widest selection of natural bone and replica skulls and skeletons for more than 20 years. With over 500 osteological products to choose from, Skulls Unlimited is sure to have what you are looking for.

For skeletal preparation and custom articulations, Skulls Unlimited continues to be the preferred choice of museums, universities, nature centers and zoos. Trained technicians will expertly clean and assemble your skeletons for exhibits and displays. Our meticulous craftsmanship and research provides interesting, accurate poses that clearly illustrate the uniqueness of each species. It is our goal to serve all of your osteological needs.

### Staff:

**President:** Jay Villemarette

**Director of Production:** Eric Humphries

**Director of Administration Affairs:** Michelle Hayer

**Director of Education:** Joey Williams

**Director of Inventory Dispersment:** Allyson Reed

## SkyTrans Mfg., LLC

106 Burnham Intervale Road, PO Box 216  
Contoocook, NH 03229

**Phone: (603) 746-4446**

Fax: (603) 746-4447

E-mail: sales@skytrans-mfg.com

Contact: Jerry Pendleton, President

**Web site: [www.skytrans-mfg.com](http://www.skytrans-mfg.com)**

**Company Description:** Skyglider Aerial Tramways - Design, manufacture, installation. Log flume and custom designed water rides utilizing vehicles of various designs.

### Staff:

**President:** Jerry Pendleton

**VP Operations:** Dan Pendleton

**VP Engineering:** John Pendleton

**Manager of Field Services:** Walter Read

## Smithink

515 Stone Ridge  
St. Louis, MO 63122

**Phone: (314) 609-7099**

E-mail: linda@smithinkusa.com

Contact: Linda Smith, President

**Web site: [www.smithinkusa.com](http://www.smithinkusa.com)**

**Company Description:** Smithink partners with organizations and creates collaborative teams that are best suited for your individual challenges and business goals. Services include executive production, master planning, realm and exhibit conceptualization, narrative/backstory creation to bring exhibits/attractions to life, and brand strategy expertise to make your institution more viable, more credible and more financially sound.

### Staff:

**President:** Linda Smith

**CEO:** David Smith

**Sr. Associate:** Gabe Watson

## Smoot Construction Company of Ohio

1907 Leonard Avenue  
Columbus, OH 43219

**Phone: (614) 253-9000**

Fax: (614) 258-9998

E-mail: tbeeglejr@srsmoort.com

Contact: Toby Beegle

**Web site: [www.smootconstruction.com](http://www.smootconstruction.com)**

**Company Description:** Construction management, general contracting and design-build services.

### Staff:

**Senior Vice President:** Pete Crusse

## Sodexo

3020 Woodcreek Drive, Suite B  
Downers Grove, IL 60515

**Phone: (630) 810-1144**

Fax: (630) 810-1167

E-mail: stephen.diprima@sodexo.com

Contact: Stephen DiPrima, Division Vice President

**Web site: [www.sodexoUSA.com](http://www.sodexoUSA.com)**

**Company Description:** Sodexo provides creative, customized dining and facilities management solutions to public attractions throughout the world - guaranteed to enhance visitor experience and financial performance.

### Staff:

**District Manager:** Eric Loyall

**Dir. Business Development:** Cindy Simpson

**Vice President, Sales:** Kathy Leisses

**Division Vice President:** Steve DiPrima

**Vice President, Operations:** Patty Johnson

**Vice President, Operations:** Adam Malingier

**District Manager:** Connie Chambers

**District Manager:** Eric Loyall

**District Manager:** Scott Campanella

## Specialty Coating Solutions, LLC

2904 Treasure Hill Court  
Matthews, NC 28105

**Phone: (704) 847-6435**

Fax: (704) 847-6435

Toll Free: (866) 220-6177

E-mail: ingrid@scs-us.com

Contact: Jim Ruzicka, President

**Web site: [www.scs-us.com](http://www.scs-us.com)**

**Company Description:** Specialty Coating Solutions provides protective coatings and liners for pool tanks, including aquatic exhibits, exhibit floors and other structures. Using modern elastomeric polymers, the coatings SCS utilizes stand up to weather extremes and heavy use. Elastomeric coatings will not crack or chip and are safe for animal contact.

SCS has developed technology to provide soft yet durable flooring, customized for individual animal requirements.

### Staff:

**Member/Owner:** Harry Heise

**Member/Owner:** Jim Ruzicka

**Secretary/Treasurer:** Ingrid Heise

## Specialty Vehicles Inc.

440 Mark Leany Drive  
Henderson, NV 89011

**Phone: (702) 567-5256**

Fax: (702) 567-3020

Toll Free: (800) 784-8726

E-mail: rachel.drenk@specialtyvehicles.com

Contact: Rachel Drenk, Marketing Director

**Web site: [www.specialtyvehicles.com](http://www.specialtyvehicles.com)**

**Company Description:** Specialty Vehicles is the ORIGINAL tram supplier in the industry with a vast range of vehicles including electric vehicles, trams, trolleys and buses. Each vehicle is designed and built to exceed the people moving requirements of your Zoo. SVI also offers customer service, parts, warranty claims and has a large pre-owned inventory.

### Staff:

**Sales Support:** Angie Kolb

**Marketing Director:** Rachel Drenk

**Sales Representative:** Leah Munoz

## Spray Master Technologies

115 E. Linden Street  
Rogers, AR 72756

**Phone: (479) 636-5776**

Fax: (479) 636-3245

Toll Free: (800) 548-3373

E-mail: sylvia@assembledproducts.com

Contact: Sylvia Beltran, Tradeshow Manager

**Web site: [www.kennelcleaning.com](http://www.kennelcleaning.com)**

**Company Description:** SMT Kennel Systems are customized for your facility and offer a variety of specialized cleaning tools. In addition, the expandability of the SMT Kennel Systems means the systems can grow as you do. The biggest benefits of the SMT Kennel Systems are the SAVINGS. Water Savings, Sewage Savings, Chemical Savings, Time Savings and Labor Savings equal the fastest return on investment of any kennel cleaning system on the market.

### Staff:

**Sales Manager:** Kelly Welch

**Sales Manager:** Page Lane

## Sprung Instant Structures

5711 West Dannon Way, 9280 South  
West Jordan, UT 84088

**Phone: (403) 245-3371**

Fax: (403) 229-1980

Toll Free: (800) 528-9899

E-mail: avery@sprung.com

Contact: Jim Avery, President

**Web site: [www.sprung.com](http://www.sprung.com)**

**Company Description:** Worldwide manufacturer of engineered relocatable structures designed to provide immediate cost effective solutions for zoo facility expansion.

Sprung Instant Structures, Inc. is the inventor of the stressed membrane structure, and engineered relocatable clearspan structure system. With over a century of experience, Sprung manufactures and delivers an alternative to conventional construction for both temporary and long term applications. Applications include, exhibit space, food service, and warehousing.

Widths 30' - 200' by any length. Optional energy efficient 8" R28 insulation package.

14 exterior color options.

Proven technology worldwide.

Lease or Purchase.

### Staff:

**Regional Manager:** Mike Winder

**Regional Manager:** Steve Crockett

**Regional Manager:** Derek Penn

**Regional Manager:** Tray Thomason

**Regional Manager:** Marc Hall

**Regional Manager:** Glenn Harshman

**Regional Manager:** Barry Cruse

**Regional Manager:** Mike Jeske

**Regional Manager:** Tim Sprung

## Structures Unlimited, Inc.

88 Pine Street

Manchester, NH 03103

**Phone: (603) 645-6539**

Fax: (603) 625-0798

Toll Free: (800) 225-3895

E-mail: info@structuresunlimitedinc.com

Contact: Michael Crowder, National Sales Manager

**Web site: [www.skylightinfo.com](http://www.skylightinfo.com)**

**Company Description:** Manufacturers of custom skylights, skyroofs and complete buildings with optional operable roof sections. Ultraviolet transmitting panels also available.

### Staff:

**President:** Robert R. Keller Jr.

**National Sales Manager:** Michael Crowder

## Studio Hanson/Roberts

9067 Olympus Beach Road Northeast  
Bainbridge Island, WA 98110

**Phone: (206) 842-8332**

Fax: (206) 842-8326

E-mail: becca.hanson@studio-hansonroberts.com

Contact: Becca Hanson, RLA, FASLA, Director

**Web site: [www.studio-hansonroberts.com](http://www.studio-hansonroberts.com)**

**Company Description:** Studio Hanson/Roberts is a planning and design studio that seeks to establish an enduring and sustainable relationship between nature + people. With over 25 years of experience and backgrounds in architecture, landscape architecture, horticulture, ecology, interpretation and informal learning, we provide the planning and design leadership that has helped zoos and other institutions throughout the world create highly successful, powerful and engaging experiences.

Collaborating with local professionals, Institution board members, and zoo staff at all levels has been the key to creating and implementing innovative and provocative visitor experiences, comprehensive design for animal and staff welfare and content and programs that intrigue and inspire at every age level.

Our goal is to leverage know how with imagination; maintaining strong local presence on an international scale; integrating into each project state-of-the-art management and welfare considerations with emotional connections, meaningful learning, and exciting encounters with the plants, animals and peoples of our world.

### Staff:

**Director:** David L. Roberts

**Associate:** James McDonough

**Associate:** Ryan Hall

## SUBWAY®

325 Bic Drive

Milford, CT 06461

**Phone: (203) 877-4281**

Fax: (203) 783-7398

Toll Free: (800) 888-4848

E-mail: Smethurst\_L@subway.com

Contact: Smethurst\_L@subway.com

**Web site: [www.subway.com](http://www.subway.com)**

**Company Description:** SUBWAY® Restaurants has been named the #1 Global Franchise by Entrepreneur Magazine for 2009. Whether you are looking to own and operate a franchise or earn rental income, the SUBWAY® franchise offers you the opportunity and formula that works.

### Staff:

**Global Account Manager:** Liz Smethurst

## Syska Hennessy Group, Inc.

2067 Massachusetts Avenue  
Cambridge, MA 02140

**Phone: (617) 577-9900**

Fax: (617) 577-9191

E-mail: aqua@syska.com

Contact: Michael Rozenblum, P.E., Sr. Vice President

**Web site: [www.syska.com/services/special/aquatic.htm](http://www.syska.com/services/special/aquatic.htm)**

**Company Description:** Our Aquatic Life Support group has more than 20 years experience in the design of freshwater and seawater exhibits for aquariums around the world. Our state-of-the-art designs include rapid sand filtration, protein skimming (foam fractionation), biofiltration, ozone generation and distribution, seawater manufacturing and storage, and filter backwash recovery; as well as instrumentation and controls. Our MEP engineering group is experienced in designing systems that maintain the necessary environmental conditions in an aquarium exhibit, including air temperature and humidity control, water temperature maintenance, and lighting; as well as specialty systems such as soil chilling and heating for vegetation. These systems are designed to replicate the natural environments that aquarium visitors want, and the species in the exhibit need.

### Staff:

**Senior Vice President (Cambridge Office):**  
Michael Rozenblum, P.E.

## Taylannas Inc. dba Tours That Talk™

13501 SW 128th St Suite 106  
Miami, FL 33186

**Phone: (305) 255-9600**

Fax: (305) 256-2655

E-mail: info@menusthattalk.com

Contact: Susan Perry, President/CEO

**Web site: [www.toursthattalk.com](http://www.toursthattalk.com)**

**Company Description:** Tours That Talk™ is a sturdy, light-weight audio tablet worn on a strap that directs visitors through the largest parks. Tours can follow a path or be self-directed. Points of interest are delivered in rich, entertaining audio complete with music and ambient sound effects in up to 10 languages. The company maps and scripts attractions to any desired level of content. Entirely self-contained, the Guides require no networking infrastructure, wireless components, or the use of guests' personal cell phones. Tours That Talk rentals installed at Miami MetroZoo and Flamingo Gardens. Low-cost leases and revenue-sharing programs available. Adaptable for sponsorships, educational programs and special events.

### Staff:

**President, CEO:** Susan Perry

**Vice President Engineering, Marketing:**  
Richard Herbst

## Thinc Design

435 Hudson Street, 8th Floor  
New York, NY 10014

**Phone: (212) 741-3844**

Fax: (212) 741-9413

E-mail: mikes@thincdesign.com

Contact: Mike Shakespear, Project Director

**Web site: [www.thincdesign.com](http://www.thincdesign.com)**

**Company Description:** Thinc provides comprehensive exhibition planning, development and design services for aquariums, zoos museums and other public spaces. Our in-house capabilities include live terrestrial and aquatic exhibit design; interactive, environmental and interpretive exhibit design; immersive media and theatrical design; interpretive planning and content development; detailed design documentation and modeling; graphic design; complete contract administration services, pre- and post opening services.

### Staff:

**President:** Tom Hennes

**Design Director:** Steve Shaw

**Senior Interpretive Planner:** Madeline Chinnici

**Project Designer:** Mike Shakespear

**Project Manager:** Bill Camp

**Senior Designer:** Ricardo Mulero

**Senior Designer:** Julie Chung

**Senior Designer:** Jorge Martinez

**Senior Graphic Designer:** Greg Blackburn

## Thomas & Marker Construction Co.

2084 US 68 South  
Bellefontaine, OH 43311

**Phone: (937) 599-2160**

Fax: (937) 599-6170

E-mail: dkinsey@thomas-marker.com

Contact: Dana Kinsey, Business Development Manager

**Web site: [www.thomas-marker.com](http://www.thomas-marker.com)**

**Company Description:** Thomas Marker Construction has extensive experience in the very specialized and subjective type of construction involved in creating zoo exhibitry and facilities improvements. Our pre-construction services include estimating, planning, scheduling, budgeting and our consulting services include review and resolution of construction related issues. Our team approach to this challenging and fun type of construction has won us the accolade of being called "a breath of fresh air."

### Staff:

**President:** Randall Marker

**Project Manager:** Keith Overmeyer

**Business Development Manager:** Dana Kinsey

## Tiger Door LLC

574 W Otterman Street  
Greensburg, PA 15601

**Phone: (724) 834-7300**

Fax: (724) 830-2871

Toll Free: (800) 979-7300

E-mail: info@tigerdoor.com

Contact: Jon Reese, Manager Outside Sales

**Web site: [www.tigerdoor.com](http://www.tigerdoor.com)**

**Company Description:** Tiger Door is a leading manufacturer in the field of fiberglass reinforced plastics (FRP) products. These products include non-fire rated and fire rated door and frame systems, pressure rated doors and frames, as well as fixed window systems louvers and sidelights.

### Staff:

**Manager Outside Sales:** Jon Reese

**Operations Manager:** Brent Case

**Customer Service:** Donna King

## TJP, Inc.

137 Elder Avenue  
Imperial Beach, CA 91932

**Phone: (619) 423-8700**

Fax: (619) 423-8563

E-mail: jjohnson@tjpengeering.com

Contact: Joel Johnson

**Web site: [www.tjpengeering.com](http://www.tjpengeering.com)**

**Company Description:** TJP Engineering specializes in aquatic life support system services. Our staff has experiences in the design of over 300 systems ranging from a few gallons per minute to over 30,000 gpm for virtually every aquatic animal exhibited. We believe engineered systems should provide sustainable solutions in the most economical way possible—with consideration of capital, operating and long-term costs. We always strive to be sensitive to animal needs and flexible in meeting the staff's requirements.

### Staff:

**President:** Terri L. Johnson

**Vice President:** Joel V. Johnson

**Senior Designer:** Bob Richardson

## Torre Design Consortium, Ltd.

5005 Magazine Street  
New Orleans, LA 70115-1736

**Phone: (504) 899-2932**

Fax: (504) 897-5088

E-mail: r.torre@t-dcl.com

Contact: Regina Torre

**Web site: [www.t-dcl.com](http://www.t-dcl.com)**

**Company Description:** Architects, landscape architects, graphic and exhibit designers for unique and engaging projects for zoos, nature centers, botanic gardens, aquaria, theme parks, science centers, and other related museum and

interpretive facilities in exploring the natural world. Comprehensive services range from master planning, to programming, to detail designs through construction documents and construction administration, and management; assistance in fund raising and selling projects to communities and implementation strategies. A partial list of clients: Memphis Zoo and Aquarium; Virginia Zoological Garden; Palm Beach Zoo; Tampa's Lowry Park Zoo; Canada's Assiniboine Park Zoo; Seattle's Woodland Park Zoo; Oregon Zoo; Seneca Park Zoo; Fort Worth Zoo; Chicago's Brookfield Zoo; Peoria Zoo; Mesker Park Zoo; Oklahoma City Zoo; Nanchang Zoo, Jiangxi Province, China; Zoo Atlanta; Buttonwood Park Zoo; Alabama Gulf Coast Zoo; Audubon Zoo.

**Staff:**

**President:** L. Azeo Torre, FASLA, AIA, IIDA, FAAR, LEED AP

**CFO:** Regina Torre

**Senior Associate:** Jeffery C. Borchardt

**Senior Architect:** Martha Coleman

**Senior Landscape Architect:** Rob Alford

**Project Architect:** Matt Monahan

**Graphic Designer:** Joan Heausler

**Staff Architect:** Clineu Machado

**Staff Landscape Architect:** Luis Guevara

**Project Landscape Architect:** Christy Sessions

**Project Landscape Architect:** Thad Stelly

**Project Landscape Architect:** Holly Baum

## TransWorld Exhibits

1850 Oak Street

Northfield, IL 60093

**Phone: (847) 446-8434**

Fax: (847) 446-3523

E-mail: c.adair@tweshows.com

Contact: Claire Adair, General Counsel

**Web site: [www.tweshows.com](http://www.tweshows.com)**

**Company Description:** TransWorld Exhibits, Inc., producer of the international Halloween, Costume & Party and Haunted Attractions Shows, invites you to shop the industry's premier market for Halloween and Haunt related products: Decorations, Props, Gifts, Novelty & Souvenir items, Costumes, Animatronics, Masks, Lighting, Special Effects, Haunted House Designs & Installations, Consulting Services, Audio/Visual Electronics & Effects, Mobile Haunted Houses, Educational & Instructional Videos, Spooky Music & Sounds, Wristbands & Visitor Automated Tracking Systems.

**Staff:**

**CEO:** Joseph Thaler

**COO:** Gregg Staliga

**Executive Vice President:** Jennifer Thaler

**General Counsel:** Claire Adair

## Triebold Paleontology, Inc.

201 South Fairview Street

Woodland Park, CO 80863

**Phone: (719) 686-1820**

Fax: (719) 686-1399

Toll Free: (866) 480-4309

E-mail: [info@triebouldpaleontology.com](mailto:info@triebouldpaleontology.com)

Contact: Tracie Bennett, Sales & Marketing

**Web site: [www.triebouldpaleontology.com](http://www.triebouldpaleontology.com)**

**Company Description:** TPI is a broad based Paleontology company engaged in the exploration and collection of dinosaurs, marine reptiles and giant fish, preparation, restoration, molding, casting and mounting of both original and cast specimens for more than two decades. Our specimens represent the latest scientific interpretation. The quality of our skeletons is unsurpassed. Because of our aggressive collecting program, our inventory is increasing constantly with several new originals and casts added each year including specimens from the Natural History Museum LONDON and Petrified Forest. Other services include traveling exhibits, life restorations and exhibit design.

**Staff:**

**President:** Michael Triebold

**Director/Sales:** Tracie Bennett

## Triple A Brand Meat Company

43465 Highway 24

Burlington, CO 80807

**Phone: (719) 346-5581**

Fax: (719) 346-5582

Toll Free: (800) 437-5581

E-mail: [sales@tripleabrandmeatcompany.com](mailto:sales@tripleabrandmeatcompany.com)

Contact: Doyle J. Weingardt, Owner

**Web site: [www.tripleabrandmeatcompany.com](http://www.tripleabrandmeatcompany.com)**

**Company Description:** Triple A Brand Meat Company is a family owned and operated pet food manufacturing facility located in Burlington, Colorado. We are a U.S.D.A. and C.D.A. inspected facility that has been manufacturing pet food products since 1964.

Triple A Brand Meat Company understands the need for a high quality product. That is why we specialize in scientifically formulated and nutritionally tested diets for all carnivores and birds of prey. We are also willing to work with you to individually customize the product to fit your needs.

For more information regarding nutritional values, business references, or pricing and deliveries, please contact Doyle J. Weingardt at (800) 437-5581.

**Staff:**

**Owner:** Doyle J. Weingardt

**Sales Associate:** Amanda Thew

**Transportation Director:** Britt Thew

**Sales Associate:** Lindy Yager

## Van H. Gilbert Architect, P.C.

2428 Baylor Drive SE

Albuquerque, NM 87106-3206

**Phone: (505) 247-9955**

Fax: (505) 247-1826

E-mail: [vgilbert@vhgarchitect.com](mailto:vgilbert@vhgarchitect.com)

Contact: Van Gilbert, AIA, Principal

**Web site: [www.vhga.net](http://www.vhga.net)**

**Company Description:** Provides aquarium planning, design and aquarium exhibits; zoo exhibit planning & design; feasibility studies and master plans for aquariums & zoos; full architectural, interior design, and engineering services.

**Staff:**

**Principal:** Van H. Gilbert, AIA

**Senior Aquarium & Zoo Design Architect:** Jim Graf, AIA

**Senior Aquarium & Zoo Project Architect:** Joe Muhlberger, AIA

**Senior Aquarium & Zoo Project Architect:** Michael Hill, AIA

**Senior Project Designer:** Stephen Smith

**Senior Aquarium & Zoo Project Architect:** Steve Cechvala, AIA

## Vertical Reality

6880 North Cartee Road

Palmetto Bay, FL 33158

**Phone: (305) 238-4522**

Fax: (305) 238-4401

Toll Free: (877) 632-6444

E-mail: [ken@verticalreality.com](mailto:ken@verticalreality.com)

Contact: Ken Sharkey

**Web site: [www.verticalreality.com](http://www.verticalreality.com)**

**Company Description:** Rock climbing with auto belay; Spider Mountain; Power Jump and Ropes Courses.

Indoors and outdoors, mobile or stationary, any heights available.

**Staff:**

**President:** Ken Sharkey

**Sales:** Albert Lemus

**Operations:** Anthony Marichal

## Village Lighting Company

5079 West 2100 South  
West Valley, UT 84120

**Phone: (801) 972-5119**

Fax: (801) 972-5239

E-mail: [mitch@villagelightingcompany.com](mailto:mitch@villagelightingcompany.com)

Contact: Mitch Hendricks, Sales and Training Manager

**Web site: [www.villagelightingcompany.com](http://www.villagelightingcompany.com)**

**Company Description:** Village Lighting Company (VLC) specializes in contractor grade Holiday lighting and Holiday storage products. These products are used in many applications across the commercial and residential arenas.

VLC strives to: produce new and innovative products giving our customers the edge in technology, ease of use and installation, and great service and support.

VLC offers the following lines of products:

Incandescent lighting

LED lighting

Artificial trees and greenery

C7/C9 Incandescent/LED lighting

Wire

Installation accessories: timers, cords, triple taps, etc.

Installation vests

Training videos and courses

### Staff:

**Sales and Training Manager:** Mitch Hendricks

**Sales:** Erik Bornemeier

**Accounting:** Jenny Hendricks

## WA Davidson of Jax, Inc.

4549 St. Augustine Road, Suite 1  
Jacksonville, FL 32207

**Phone: (904) 737-8287**

Fax: (904) 737-1228

Toll Free: (800) 316-5942

E-mail: [info@wadavidson.com](mailto:info@wadavidson.com)

Contact: Susan Davidson, VP

**Web site: [www.wadavidson.com](http://www.wadavidson.com)**

**Company Description:** WA Davidson, supplier of specialty wire products, including aviary and small mammal wire mesh, cage, enclosure and divider materials. We carry Galvanized After Welding (GAW) and vinyl coated (PVC) wire mesh in a variety of mesh sizes and gauges in rolls of fifty or one hundred feet. Our products also include hog rings and other cage building supplies. Contact us at (800) 316 5942 or online at [www.wadavidson.com](http://www.wadavidson.com).

### Staff:

**President:** Wendell A. Davidson

**Vice President:** Susan Davidson

## Walls Industries, Inc.

1905 North Main  
Cleburne, TX 76033

**Phone: (817) 645-4366**

Fax: (817) 645-7946

Toll Free: (800) 433-1765

E-mail: [brian.brookman@walls.com](mailto:brian.brookman@walls.com)

Contact: Brian Brookman

**Web site: [www.wallsoutdoors.com](http://www.wallsoutdoors.com)**

**Company Description:** For the last 75 years, Walls Industries has been one of the largest providers of durable work wear, rugged outdoor wear, camouflage hunting apparel, and most recently, the highest quality FR clothing that meets or exceeds the safety requirements for a wide range of industries. From zoos and animal trainers to welders and real working cowboys, hardworking people around the globe rely on Walls to deliver sturdy construction, great fit, and truly excellent value in every garment.

### Staff:

**National Accounts Manager:** Brian Brookman

**Sales Representative:** Larry Bowes

## The Walsh Group

929 West Adams  
Chicago, IL 60607

**Phone: (312) 563-5400**

Fax: (312) 563-5958

E-mail: [moconnell@walshgroup.com](mailto:moconnell@walshgroup.com)

Contact: Michael O'Connell, Project Manager

**Web site: [www.walshgroup.com](http://www.walshgroup.com)**

**Company Description:** The Walsh Group is a 110 year old family owned business in its 3rd generation of leadership providing general contracting, construction management and design-build services. The Chicago based company maintains a national presence within the industry through 12 regional offices. The Walsh Group is listed as the nation's 15th largest contractor in ENR.

### Staff:

**Project Manager:** Michael O'Connell

**Project Executive:** Tom Corning

**Assistant Project Manager:** Jeff Smigielski

**MEP Project Manager:** Kevin Basshart

**Assistant Project Manager:** Kellen Decoursey

**Assistant Project Manager:** Matt McCloy

## Waste Management

1001 Fannin, Suite 4000  
Houston, TX 77002

**Phone: (713) 265-1349**

Fax: (713) 287-2616

E-mail: [dfigueras@wm.com](mailto:dfigueras@wm.com)

Contact: Debbie Figueras-Cano

**Web site: [www.wm.com](http://www.wm.com)**

**Company Description:** Waste Management is the leading provider of comprehensive waste and environmental services. We collect approximately 66 million tons of solid waste annually from nearly 20 million residential, municipal, commercial and industrial customers in North America. In addition to our traditional waste operations, WM is expanding to increase the service offerings we provide. These include:

-Healthcare Solutions – offers healthcare facilities quality disposal and recycling programs.

-LampTracker® -- North America's largest bulb recycler, oversees the collection and processing of CFLs and fluorescent lights.

-Green Squad -- helps businesses identify operational savings through waste reduction and energy efficiency.

-Greenopolis -- a green social network for communities and businesses.

### Staff:

**Community Relations:** Debbie Figueras-Cano

**Public Sector Services:** Paul Pistano

**Commercial Sales:** Jeff Spencer

## Wattman Trains & Trams

828, boul Industriel  
Granby, Québec, J2J 1A4

**Phone: (450) 378-3333**

Fax: (450) 378-3334

Toll Free: (877) 928-8626

E-mail: [info@wattman.ca](mailto:info@wattman.ca)

Contact: Gilles Richard, Vice-President

**Web site: [www.wattman.ca](http://www.wattman.ca)**

**Company Description:** We manufacture electric recreational vehicles (trains & trams) targeting zoological parks, shopping centers, amusement parks, tourist attraction sites and fairs. Our products are environmentally safe, non-polluting, and silent. Easily maneuvered.

### Staff:

**President:** Mr. Renaud Laurouche

**Vice President:** Mr. Gilles Richard

**Director, International Sales:** Mr. Michel Trottier

## WDM Design

105 N. Washington Street  
Wichita, KS 67202-2815

**Phone: (316) 262-4700**

Fax: (316) 262-0002

Toll Free: (800) 936-1936

E-mail: crhodes@wdmarchitects.com

Contact: Craig Rhodes, Principal Project Manager

**Web site: [www.wdmarchitects.com](http://www.wdmarchitects.com)**

**Company Description:** Provides comprehensive consulting for master planning, exhibit design, design of veterinary facilities, design for guest access, comfort and security. We were founded in 1980 by Dan Wilson and Wes Darnell, two restless young architects with a hunger to do more for their clients. Today, we've grown into a multi-disciplinary firm of more than 30 professionals who are passionate about collaboration. Each of us works toward one goal: bringing the client's vision to life. We are engaged in projects across the country and in our own community. While WDM offers expertise in five areas-zoological, faith, healthcare, financial, and historical renovation- we are known for providing a wide range of services. As you'll see, We Do More. That's the heart of WDM.

Areas of Expertise:

- Architecture
- Landscape Architecture
- Interior Architecture
- Acoustic Engineering
- Lighting Design
- Graphics
- 3D Animation

### Staff:

**Principal:** Craig A. Rhodes

**AZA Contact:** Craig A. Rhodes

**Principal:** Matt Schindler

**Director of Business Development:** Jason Van Hecke

## Weber Group, Inc.

5233 Progress Way  
Sellersburg, IN 47172

**Phone: (812) 246-2100**

E-mail: donaldweber@webergrouppinc.com

Contact: Penny Peavler, Director of Brand Development

**Web site: [www.webergrouppinc.com](http://www.webergrouppinc.com)**

**Company Description:** Weber Group, Inc. is a Louisville, Kentucky based company. We provide design, construction, and fabrication services to theme parks, water parks, museums, restaurants, zoos, and the retail industries throughout the United States and abroad.

### Staff:

**President:** Thomas Weber

**Vice President:** Donald Weber

**Office Manager:** Cathy Ziegler

**Penny Peavler:** pennypeavler@webergrouppinc.com

## West Coast Processors, LLC

19051 Goldenwest Street, Ste. 106-211  
Huntington Beach, CA 92648

**Phone: (310) 261-1602**

Fax: (714) 969-6542

Toll Free: (866) 216-2947

E-mail: peter@westcoastprocessors.com

Contact: Peter Divona, President

**Company Description:** Supplier of high quality, wild caught, frozen animal food. Krill (Pacifica & Superba), sardines, squid, mackerel & anchovies. Shipping throughout the United States.

### Staff:

**Owner/Manager:** Peter Divona

## Wildlife Trading Company, Inc.

6 Trowbridge Drive

Bethel, CT 06801-2858

**Phone: (203) 797-8818**

Fax: (203) 797-8895

E-mail: info@wtcnm.com

Contact: James Ward, Executive Vice President

**Web site: [www.wtcnm.com](http://www.wtcnm.com)**

**Company Description:** Wildlife Trading Company, Inc. ("WTC") aka Gerry Ward and Associates, Inc. has been a member of the AZA for over thirty years. We have a history of maximizing gift revenues to our clients through competitive commissions, diverse product lines, innovation, service and value. WTC repeatedly demonstrates a willingness to make capital investment to create compelling and unique shops. No one does retail like WTC!

### Staff:

**President:** Gerry Ward

**Executive Vice President:** James Ward

**Marketing Specialist:** Paul Thibodeau

## Work As Play

1 Pogo Hill

Portal, AZ 85632

**Phone: (520) 558-2412**

Fax: (520) 558-2426

E-mail: WORKASPLAY@VTC.NET

Contact: Raymond Mendez, Principal Designer

**Company Description:** A full service design group capable of taking museum and zoo projects through all phases of exhibit development. The in-house team works closely with an institution's staff and other consultants to create exhibits that motivate visitors to ask questions, to change their own behavior and attitudes when appropriate and to prepare them to understand areas of future concern.

Education centers, discovery centers, exploratoriums, insect and other small animal exhibits are our forte.

### Staff:

**Principal Designer:** Raymond A. Mendez

**Principal Education/Writing:** Joy Comstock Mendez

## World Discovery Safaris

2830 Acton Place

Birmingham, AL 35243

**Phone: (205) 972-8733**

Fax: (205) 972-8742

E-mail: info@worlddiscoverysafaris.com

Contact: Richard Mills, President

**Web site: [www.worlddiscoverysafaris.com](http://www.worlddiscoverysafaris.com)**

**Company Description:** World Discovery Safaris designs and supplies customized travel programs to many of the world's leading wildlife and natural history destinations. We specialize in photographic safaris, educational programs, and special interest tours. Destinations include Kenya, Uganda, Tanzania, Ethiopia, South Africa, Botswana, Namibia, Belize, Costa Rica, Dominican Republic, Ecuador & Galapagos, Peru, Australia, New Zealand, and Vietnam.

### Staff:

**President:** Richard Mills

## Xanterra Parks & Resorts

6312 S. Fiddlers Green Circle, Suite 600 North  
Greenwood Village, CO 80111

**Phone: (303) 600-3422**

Fax: (303) 600-6422

E-mail: sharvey@xanterra.com

Contact: Shane Harvey, Director of Business  
Development and Legal Affairs

**Web site: [www.xanterra.com](http://www.xanterra.com)**

**Company Description:** Xanterra Parks & Resorts is the largest operator of hotels, retail outlets and restaurants in America's national park system. Xanterra's one-of-a-kind properties, located in some of the most beautiful places on Earth, combine dramatic settings, landmark buildings and exceptional service to deliver extraordinary experiences. Xanterra operations – at eight national parks, eight state parks, and two privately-owned resorts – include the Grand Canyon, Yellowstone, Crater Lake, Death Valley, Zion, Bryce Canyon, Petrified Forest and Rocky Mountain National Parks, as well as Mount Rushmore National Memorial.

Xanterra's retail operations provide guests with the opportunity to take home a keepsake of their visit, as well as purchase museum quality handcrafts. Xanterra's predecessor, the Fred Harvey Company, is often credited with pioneering the concept of thematic merchandising. The Hopi House Gallery in Grand Canyon National Park, a National Historic Landmark that opened over 100 years ago, is a dramatic example. Guests are immersed in Puebloan Indian culture as soon as they enter this faithful re-creation of a Hopi dwelling. Authenticity is another key tenant of Xanterra's merchandising approach. One way this goal is met is by working closely with vendors to ensure that plush animals are realistic representations of the wildlife found at each location.

Xanterra's food service options range from high-volume casual quick-serve outlets to fine dining. The company has catered everything from box lunches for the Secret Service to governor's banquets. Menus are creative, while meeting many different dietary needs within a broad range of prices. In keeping with the company's overall philosophy, Xanterra has been at the forefront of the movement toward sustainable and healthy cuisine. Only seafood certified by the Marine Stewardship Council is served in Xanterra facilities, and the company strives to source products locally. Among other measures to offer healthy fare, the company has eliminated the use of all trans fat products. Food safety is paramount in the company's kitchens, and all food managers are trained by certified instructors in proper sanitation and preparation procedures.

In addition to distinguishing itself as a leader in customized thematic merchandising and quality food service, Xanterra also prides itself on being one of the greenest businesses in the concession industry. Committed to the principles of

ecologically-sensitive tourism and environmentally-responsible business, Xanterra takes every opportunity to reduce any negative impacts related to its operations. Among many other initiatives, the company has installed a one megawatt solar photovoltaic system at its facility in Death Valley National Park. Since 2000, this visionary approach to business has resulted in Xanterra receiving over 40 national and international environmental awards.

For further information regarding Xanterra, please contact Shane Harvey, Director of Business Development & Legal Affairs.

### **Staff:**

**Director of Business Development and Legal**

**Affairs:** Shane Harvey

## Yoder + Tidwell, Ltd.

14 Imperial Place, Suite 202  
Providence, RI 02903

**Phone: (401) 751-2460**

Fax: (401) 274-7517

E-mail: dtidwell@yodertidwell.com

Contact: David P. Tidwell, CEO

**Web site: [www.yodertidwell.com](http://www.yodertidwell.com)**

**Company Description:** Yoder + Tidwell, Ltd. is an Architecture/Engineering firm specializing in the design of animal habitats. We are sensitive to the unique needs of husbandry staff and the often overlooked enrichments requirements of the animals. Yoder + Tidwell realizes that every Zoo has a different philosophy and every project has its own idiosyncrasies. We provided design services that takes into account these complex, interwoven criteria and create spaces and buildings that delight the public and satisfy the requirements of the animals and staff alike.

### **Staff:**

**CEO:** David Tidwell, PA

**President:** Loren Yoder, PE

**Engineer:** Jeremy Page

**Intern-Architect:** Sam Hogg

**Architect:** Jessica Paquet

**Intern-Engineer:** David Charette

**Registered Landscape Architect:**  
J. Diane Oliver-Jensen

## ZooBorns, Inc.

1412 N Hoyne Avenue Unit 1C  
Chicago, IL 60622

**Phone: (203) 570-8551**

E-mail: zooborns@gmail.com

Contact: Andrew Bleiman

**Web site: [www.zooborns.com](http://www.zooborns.com)**

**Company Description:** Online Promotions, Books

### **Staff:**

**CEO:** Andrew Bleiman

**Creative Director:** Chris Eastland

## Zoo Horticulture Consulting & Design

19 Meadowbrook Drive  
Ossining, NY 10562-2910

**Phone: (914) 762-6569**

Fax: (914) 945-8915

E-mail: rob@zooplantman.com

Contact: Rob Halpern, Owner

**Web site: [www.zooplantman.com](http://www.zooplantman.com)**

**Company Description:** ZHCD, the only zoo and aquarium horticulture company in the world, is a specialty firm providing unique ideas and personal solutions for each client. My expertise from three AZA Exhibit Award projects and a career working at the Bronx Zoo and the Cincinnati Zoo — improves exhibits with dramatic immersion landscapes and new design concepts backed by the zoo operations knowledge of an insider. Individually crafted interpretive landscapes are the most cost-effective way to improve visitor experience and conservation education while creating new marketing opportunities.

Clients include zoos and aquariums across the country as well as top zoo and aquarium design firms. Other services include: landscape master planning, landscape renovations for existing exhibits, exhibit and interpretive concept, horticulture department review and training.

### **Staff:**

**Owner:** Rob Halpern

### Zoo Med Laboratories, Inc.

3650 Sacramento Drive  
San Luis Obispo, CA 93401

**Phone: (805) 542-9988**

Fax: (805) 542-9295

Toll Free: (888) 496-6633

E-mail: shane@zoomed.com

Contact: Shane Bagnall, Zoo & Veterinary Sales

**Web site: [www.zoomed.com](http://www.zoomed.com)**

**Company Description:** Manufacturer of husbandry products for reptiles, amphibians, birds, fish, small animals, and invertebrates. Products include specialized lighting, heaters, food supplements, and terrarium furniture.

**Staff:**

**Zoo & Veterinary Sales:** Shane Bagnall

**President:** Gary Bagnall



### ZooTREK Enterprises Inc.

11085 Little Patuxent Parkway, Suite 208  
Columbia, MD 21044-2979

**Phone: (800) 636-8735**

Fax: (410) 997-4692

Toll Free: (800) 636-8735

E-mail: info@zootrek.com

Contact: Carl Segal, MD, President

**Web site: [www.zootrek.com](http://www.zootrek.com)**

**Company Description:** Publishes and distributes photo-based post cards, note cards, matted cards, and posters. Provides photo-based custom products for corporate gifts and for promotional activities such as zoo-based private events, donor gifts, cards for mass mailings and similar services. Provides a wide variety of images for licensing by publications, other card and poster publishers and for a variety of other products. Publishes the book, "MENTAL HEALTH CARE, WHAT A ZOO."

**Staff:**

**President:** Carl Segal

**Vice President:** Karen Phillips